

**Attachment A**

**Price Lists**



Oracle Technology Global Price List  
September 17, 2009  
Software Investment Guide

Oracle Database				
	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Database Products</b>				
<b>Oracle Database</b>				
Standard Edition One	180	39.60	5,800	1,276.00
Standard Edition	350	77.00	17,500	3,850.00
Enterprise Edition	950	209.00	47,500	10,450.00
Personal Edition	460	101.20	-	-
Lite Mobile Server	-	-	23,000	5,060.00
Lite Client	60	13.20	-	-
<b>Enterprise Edition Options:</b>				
Real Application Clusters	460	101.20	23,000	5,060.00
Real Application Clusters One Node	200	44.00	10,000	2,200.00
Active Data Guard	200	44.00	10,000	2,200.00
Partitioning	230	50.60	11,500	2,530.00
Real Application Testing	230	50.60	11,500	2,530.00
Advanced Compression	230	50.60	11,500	2,530.00
Total Recall	120	26.40	5,800	1,276.00
Advanced Security	230	50.60	11,500	2,530.00
Label Security	230	50.60	11,500	2,530.00
Database Vault	460	101.20	23,000	5,060.00
OLAP	460	101.20	23,000	5,060.00
Data Mining	460	101.20	23,000	5,060.00
Data Profiling and Quality	350	77.00	17,500	3,850.00
Spatial	350	77.00	17,500	3,850.00
In-Memory Database Cache	-	-	41,500	9,130.00
Retail Data Model	800	176.00	40,000	8,800.00
<b>Database Enterprise Management</b>				
Diagnostics Pack	100	22.00	5,000	1,100.00
Tuning Pack	100	22.00	5,000	1,100.00
Change Management Pack	70	15.40	3,500	770.00
Configuration Management Pack for Oracle Database	100	22.00	5,000	1,100.00
Provisioning and Patch Automation Pack for Database	70	15.40	3,500	770.00
Data Masking Pack	230	50.60	11,500	2,530.00
	License Price	Software Update License & Support	Licensing Metric	Minimum
Secure Backup	3,500	770.00	Per Tape Drive	-
Data Watch and Repair Connector	23,000	5,060.00	Per Connector	1
	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>TimesTen</b>				
TimesTen In-Memory Database	-	-	41,500	9,130.00
<b>Berkeley Database</b>				
Berkeley DB - High Availability	-	-	9,800	2,156.00
Berkeley DB - Transactional Data Store	-	-	5,800	1,276.00
Berkeley DB - Concurrent Data Store	-	-	1,800	396.00
Berkeley DB - Data Store	-	-	900	198.00
Berkeley DB Java Edition - Transactional Data Store	-	-	5,800	1,276.00
Berkeley DB Java Edition - Concurrent Data Store	-	-	1,800	396.00
Berkeley DB XML - High Availability	-	-	13,800	3,036.00
Berkeley DB XML - Transactional Data Store	-	-	8,100	1,782.00
Berkeley DB XML - Concurrent Data Store	-	-	2,600	572.00
Berkeley DB XML - Data Store	-	-	1,800	396.00
<b>Other Products</b>				
Secure Enterprise Search	70	15.40	34,500	7,590.00
Audit Vault Server	-	-	57,500	12,650.00
Audit Vault Collection Agent	-	-	3,500	770.00
	License Price	Software Update License & Support	Licensing Metric	Minimum
Secure Enterprise Search Connector	34,500	7,590.00	Connector	1

	Named User Plus	Software Update License & Support	Computer License	Software Update License & Support
<b>Integration Products</b>				
Mainframe Integration Gateways	-	-	109,500	24,090.00
Database Gateway for Sybase	-	-	17,500	3,850.00
Database Gateway for SQL Server	-	-	17,500	3,850.00
Database Gateway for Informix	-	-	17,500	3,850.00
Database Gateway for Teradata	-	-	109,500	24,090.00
Database Gateway for VSAM	-	-	109,500	24,090.00
Database Gateway for IMS	-	-	109,500	24,090.00
Database Gateway for Adabas	-	-	109,500	24,090.00
Database Gateway for DRDA	-	-	46,000	10,120.00
Database Gateway for APPC	-	-	46,000	10,120.00
Database Gateway for WebSphere MQ	-	-	46,000	10,120.00
	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Data Warehousing Products</b>				
Express Server	950	209.00	47,500	10,450.00
Express Analyzer	950	209.00	-	-
Express Objects	5,800	1,276.00	-	-
	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Rdb Products</b>				
<b>Rdb Server Products</b>				
Rdb Enterprise Edition	950	209.00	47,500	10,450.00
CODASYL DBMS	950	209.00	-	-
<b>Rdb Server Options:</b>				
TRACE	120	26.40	5,800	1,276.00
<b>Rdb Development, Query and Reporting Tools</b>				
Programmer for Rdb	1,200	264.00	-	-
CDD/ Repository	5,800	1,276.00	-	-
CDD/R Runtime	-	-	5,800	1,276.00

	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Application Server Products</b>				
TopLink and Application Development Framework	120	26.40	5,800	1,276.00
WebLogic Server Standard Edition	200	44.00	10,000	2,200.00
WebLogic Server Enterprise Edition	500	110.00	25,000	5,500.00
WebLogic Suite	900	198.00	45,000	9,900.00
Internet Application Server Standard Edition One	180	39.60	5,800	1,276.00
Internet Application Server Standard Edition	230	50.60	11,500	2,530.00
Internet Application Server Enterprise Edition	700	154.00	35,000	7,700.00
Coherence Standard Edition	100	22.00	4,600	1,012.00
Coherence Enterprise Edition	230	50.60	11,500	2,530.00
Coherence Grid Edition	500	110.00	25,000	5,500.00
Coherence Suite	1,000	220.00	50,000	11,000.00
BPEL Process Manager	1,200	264.00	60,000	13,200.00
WebLogic Integration	1,400	308.00	70,000	15,400.00
Service Registry	920	202.40	46,000	10,120.00
Enterprise Repository	2,900	638.00	145,000	31,900.00
SOA Suite for Non Oracle Middleware	1,500	330.00	75,000	16,500.00
Business Process Management Suite for Non Oracle Middleware	2,600	572.00	130,000	28,600.00
Event-Driven Architecture Suite	1,400	308.00	70,000	15,400.00
Forms and Reports	460	101.20	23,000	5,060.00
Data Service Integrator	1,440	316.80	72,000	15,840.00
Data Integrator Enterprise Edition	-	-	23,000	5,060.00
Data Quality for Data Integrator (up to a maximum of 100 million records)	-	-	70,000	15,400.00
Data Profiling	34,500	7,590.00	-	-
Data Integration Suite	-	-	70,000	15,400.00
	<b>License Price</b>	<b>Software Update License &amp; Support</b>	<b>Licensing Metric</b>	<b>Minimum</b>
Data Quality Rules for Data Integrator	23,000	5,060.00	Per Rule Set	-
Data Quality for Data Integrator (for greater than 100 Million Records)	5	1.10	Per 1000 Records	-
	<b>Named User Plus</b>	<b>Software Update License &amp; Support</b>	<b>Processor License</b>	<b>Software Update License &amp; Support</b>
<b>WebLogic Suite Options:</b>				
BPEL Process Manager Option	460	101.20	23,000	5,060.00
Service Bus	460	101.20	23,000	5,060.00
SOA Suite for Oracle Middleware	1,200	264.00	57,500	12,650.00
Business Process Management Suite	2,300	506.00	115,000	25,300.00
<b>Application Server Enterprise Management</b>				
Diagnostics Pack for Oracle Middleware	140	30.80	7,000	1,540.00
Management Pack for WebLogic Server	190	41.80	9,500	2,090.00
Management Pack Plus for SOA	300	66.00	15,000	3,300.00
Management Pack for Oracle Coherence	70	15.40	3,500	770.00
<b>Fusion Middleware Adapters:</b>				
Application Adapters	-	-	17,500	3,850.00
Oracle Applications Adapter	-	-	17,500	3,850.00
Mainframe and TP-Monitor Adapters	-	-	34,500	7,590.00
Changed Data Capture Adapters	-	-	60,000	13,200.00
Application Adapters for Data Integration	-	-	2,300	506.00
Application Adapters for Warehouse Builder	-	-	2,300	506.00
RosettaNet Adapter	-	-	34,500	7,590.00
EDI Adapter	-	-	34,500	7,590.00
Healthcare Adapter	-	-	34,500	7,590.00
ebXML Adapter	-	-	11,500	2,530.00
Enterprise Link for Business Activity Monitoring	-	-	17,500	3,850.00
Financial Message Designer	21,000	4,620.00	-	-
SWIFT Adapter for Oracle Service Bus	-	-	100,000	22,000.00
FIX Adapter for Oracle Service Bus	-	-	50,000	11,000.00
Payments Adapter for Oracle Service Bus	-	-	50,000	11,000.00
Derivatives Adapter for Oracle Service Bus	-	-	50,000	11,000.00
<b>Tuxedo and Adapters</b>				
Tuxedo	1,800	396.00	60,000	13,200.00
Tuxedo Jolt	-	-	9,000	1,980.00
Service Architecture Leveraging Tuxedo (SALT)	-	-	12,000	2,640.00
Tuxedo System and Applications Monitor (TSAM)	-	-	6,000	1,320.00
Tuxedo Mainframe Adapter for SNA	-	-	22,000	4,840.00
Tuxedo Mainframe Adapter for TCP	-	-	22,000	4,840.00
Tuxedo Mainframe Adapter for OSI TP	-	-	22,000	4,840.00
MessageQ	-	-	6,000	1,320.00
<b>Application Integration Architecture</b>				
Application Integration Architecture Foundation Pack	920	202.40	46,000	10,120.00

	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Business Intelligence Technology Products</b>				
<b>Oracle Business Intelligence</b>				
Standard Edition	460	101.20	23,000	5,060.00
Standard Edition One	1,200	264.00	-	-
Suite Enterprise Edition Plus	2,000	440.00	295,000	64,900.00
Suite Enterprise Edition Plus Upgrade Only	230	50.60	34,500	7,590.00
Server Enterprise Edition	350	77.00	51,800	11,396.00
Business Intelligence Publisher	460	101.20	46,000	10,120.00
<b>Business Intelligence Server Enterprise Edition Options:</b>				
Interactive Dashboard	580	127.60	86,500	19,030.00
Delivers	350	77.00	51,800	11,396.00
Answers	580	127.60	86,500	19,030.00
Office Plug-in	230	50.60	34,500	7,590.00
Reporting and Publishing	460	101.20	70,000	15,400.00
Disconnected Analytics	580	127.60	-	-
Server Administrator	5,800	1,276.00	-	-
<b>Business Intelligence Suite Enterprise Edition Plus Options:</b>				
Business Intelligence Management Pack	230	50.60	11,500	2,530.00
<b>Business Intelligence Data Integration Technology</b>				
Data Integrator and Application Adapter for Data Integration		-	25,300	5,566.00
Informatica PowerCenter and PowerConnect Adapters		-	25,300	5,566.00
	License Price	Software Update License & Support	Metric	
<b>Real-Time Decision (RTD) Technology</b>				
Real-Time Decision Server	92,000	20,240.00	Processor	
	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Hyperion Business Intelligence Technology</b>				
Essbase Plus	2,900	638.00	184,000	40,480.00
Essbase Visual Explorer	800	176.00	86,000	18,920.00
Hyperion Interactive Reporting	800	176.00	69,000	15,180.00
Hyperion SQR Production Reporting	460	101.20	23,000	5,060.00
Hyperion Financial Reporting	520	114.40	40,500	8,910.00
Hyperion Web Analysis	520	114.40	40,500	8,910.00

	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Enterprise 2.0 Products</b>				
WebCenter Services	1,400	308	70,000	15,400
WebCenter Suite	2,500	550	125,000	27,500
WebCenter Adapter	-	-	11,500	2,530.00
WebLogic Portal	1,500	330.00	60,000	13,200.00
Universal Content Management Standard Edition	1,200	264	57,500	12,650.00
Universal Content Management	2,300	506.00	115,000	25,300.00
Universal Records Management	-	-	115,000	25,300.00
Imaging and Process Management	1,840	404.80	92,000	20,240.00
Information Rights Management	580	127.60	100,000	22,000.00
Content Conversion Server	460	101.20	23,000	5,060.00
Universal Online Archive	25	5.50	86,500	19,030.00
E-Mail Archive Service	60	13.20	46,000	10,120.00
Document Capture	-	-	7,000	1,540.00
Distributed Document Capture	1,200	264.00	-	-
Enterprise Content Management Suite	-	-	172,500	37,950.00

**Enterprise Content Management Adapters:**

Siebel Adapter for Enterprise Content Management			20,000	4,400.00
E-Business Suite Adapter for Enterprise Content Management			20,000	4,400.00
Universal Records Management Adapter			11,500	2,530.00
PeopleSoft Adapter for Enterprise Content Management			20,000	4,400.00

**Enterprise 2.0 Management**

Management Pack for WebCenter Suite	240	52.80	12,000	2,640.00
Management Pack for IBM WebSphere Portal	240	52.80	12,000	2,640.00

	License Price	Software Update License & Support	Metric	Minimum
<b>Identity Management Products</b>				
Entitlements Server	35,000	7,700	Processor	1
Entitlements Server Security Module	35,000	7,700	Processor	1
Directory Services	700	154.00	Named User Plus	
	35,000	7,700.00	Processor	
Access Manager	25	5.50	Employee User	2,000
	6	1.32	Non Employee User - External	5,000
Adaptive Access Manager	25	5.50	Employee User	2,000
	6	1.32	Non Employee User - External	5,000
Identity Federation	35,000	7,700.00	Processor	1
Identity Manager	70	15.40	Employee User	2,000
	6	1.32	Non Employee User - External	
Identity Manager Connector	46,000	10,120.00	Connector	1
Role Manager	35	7.70	Employee User	2,000
	6	1.32	Non Employee User - External	5,000
Enterprise Single Sign-On Suite Plus	85	18.70	Named User Plus	
Access Management Suite	46	10.12	Employee User	2,000
	12	2.64	Non Employee User - External	5,000
Identity and Access Management Suite	95	20.90	Employee User	
	12	2.64	Non Employee User - External	
<b>Identity Management Enterprise Management</b>				
Management Pack for Identity Management	5	1.10	Employee User	
	1.00	0.2200	Non Employee User - External	
<b>Tools</b>				
Discoverer Desktop Edition	1,200	264.00	Named User Plus	-
Programmer	1,200	264.00	Named User Plus	-
Portlet Factory	10,500	2,310.00	Named User Plus	-
Internet Developer Suite	5,800	1,276.00	Named User Plus	-
Business Process Analysis Suite	10,500	1,980.00	Named User Plus	5
SQL Developer Data Modeler	3,000	660.00	Named User Plus	

## Applications and Systems Management

	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Database Enterprise Management</b>				
Diagnostics Pack	100	22.00	5,000	1,100.00
Tuning Pack	100	22.00	5,000	1,100.00
Change Management Pack	70	15.40	3,500	770.00
Configuration Management Pack for Oracle Database	100	22.00	5,000	1,100.00
Provisioning and Patch Automation Pack for Database	70	15.40	3,500	770.00
Data Masking Pack	230	50.60	11,500	2,530.00
<b>Application Server Enterprise Management</b>				
Diagnostics Pack for Oracle Middleware	140	30.80	7,000	1,540.00
Management Pack for WebLogic Server	190	41.80	9,500	2,090.00
Management Pack Plus for SOA	300	66.00	15,000	3,300.00
Management Pack for Oracle Coherence	70	15.40	3,500	770.00
<b>Business Intelligence Management</b>				
Business Intelligence Management Pack	230	50.60	11,500	2,530.00
<b>Enterprise 2.0 Management</b>				
Management Pack for WebCenter Suite	240	52.80	12,000	2,640.00
Management Pack for IBM WebSphere Portal	240	52.80	12,000	2,640.00
	License Price	Software Update License & Support	Metric	Minimum
<b>Identity Management Enterprise Management</b>				
Management Pack for Identity Management	5	1.10	Employee User	-
	1.00	0.2200	Non Employee User - External	-
	License Price	Software Update License & Support	Metric	Minimum
<b>Other Infrastructure Management</b>				
Configuration Management Pack for Applications	5,000	1,100.00	Per Processor	-
	100	22.00	Per Named User Plus	-
Provisioning and Patch Automation Pack	3,500	770.00	Per Processor	-
	70	15.40	Per Named User Plus	-
System Monitoring Plug-in for Hosts	1,800	396.00	Per Processor	-
	35	7.70	Per Named User Plus	-
System Monitoring Plug-in for Non Oracle Databases	1,800	396.00	Per Processor	-
	35	7.70	Per Named User Plus	-
System Monitoring Plug-in for Non Oracle Middleware	1,800	396.00	Per Processor	-
	35	7.70	Per Named User Plus	-
System Monitoring Plug-in for Network Devices	1,800	396.00	Per Network Device	-
System Monitoring Plug-in for Storage	1,800	396.00	Per Terabyte	-
Management Connectors	5,800	1,276.00	Per Connector	-
Diagnostics Pack for Non-Oracle Middleware	7,000	1,540.00	Per Processor	-
	140	30.80	Per Named User Plus	-
Oracle VM Management Pack	1,800	396.00	Per Processor	-
	35	7.70	Per Named User Plus	-
<b>Service Management</b>				
Service Level Management Pack	3,500	770.00	Transaction	20
Real User Experience Insight	86,500	19,030.00	Per Processor	2
Real User Experience Insight Accelerator for E-Business Suite	25,000	5,500.00	Per Processor	
Real User Experience Insight Accelerator for Siebel	25,000	5,500.00	Per Processor	
Real User Experience Insight Accelerator for PeopleSoft	25,000	5,500.00	Per Processor	
Real User Experience Insight Accelerator for JD Edwards EnterpriseOne	25,000	5,500.00	Per Processor	
	Named User Plus	Software Update License & Support	Processor License	Software Update License & Support
<b>Applications Management</b>				
Application Management Pack for E-Business Suite	140	30.80	7,000	1,540
Application Management Pack for Siebel	140	30.80	7,000	1,540
Application Management Pack for PeopleSoft	140	30.80	7,000	1,540
Application Management Pack for JD Edwards EnterpriseOne	140	30.80	7,000	1,540
Application Change Management Pack for Oracle E-Business Suite	140	30.80	7,000	1,540
<b>Application Testing</b>				
Load Testing Developer Edition	8,000	1,760.00		
Load Testing Controller			7,000	1,540.00
Load Testing	100	22.00	-	-
Load Testing Accelerator for Web Services	25	5.50	-	-
Load Testing Accelerator for Siebel	25	5.50	-	-
Load Testing Accelerator for Oracle E-Business Suite	25	5.50	-	-
Functional Testing	8,000	1,760.00		
Functional Testing Accelerator for Web Services	2,000	440.00		
Functional Testing Accelerator for Siebel	2,000	440.00		
Functional Testing Accelerator for Oracle E-Business Suite	2,000	440.00	-	-
Test Manager	2,000	440.00		



Collaboration		Prices in USA (Dollar)			
		Collaboration Program User License	Software Update License & Support	Processor License	Software Update License & Support
Collaboration					
Beehive Platform		50	11.00	-	-
<b>Beehive Platform Options:</b>					
Beehive Messaging		30	6.60	-	-
Beehive Team Collaboration		30	6.60	-	-
Beehive Synchronous Collaboration		20	4.40	-	-
Beehive Voicemail		20	4.40	-	-

Term licensing available for all Oracle Products. The list price for a term license is based on a specific percentage of the perpetual license price. Annual terms licenses are available from 1 to 5 years: 1 year - 20% of list; 2 year - 35% of list, 3 year - 50% of list, 4 year 60% of list and 5 year 70% of list. Support for all term licenses is 22% of net perpetual fee.

## DEFINITIONS

**Named User Plus:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. A non human operated device will be counted as a named user plus in addition to all individuals authorized to use the programs, if such devices can access the programs. If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end. Automated batching of data from computer to computer is permitted. You are responsible for ensuring that the named user plus per processor minimums are maintained for the programs contained in the user minimum table in the licensing rules section; the minimums table provides for the minimum number of named users plus required and all actual users must be licensed.

For the purposes of the following programs: Configuration Management Pack for Applications, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non Oracle Databases, System Monitoring Plug-in for Non Oracle Middleware, Diagnostics Pack for Non-Oracle Middleware, Management Pack for WebCenter Suite, Management Pack for IBM WebSphere Portal, and Provisioning and Patch Automation Pack, only the users of the program that is being managed/monitored are counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Change Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, and Application Management Pack for PeopleSoft all users of the middleware and/or database software that support the respective application program are counted for the purpose of determining the number of licenses required.

With respect to the following programs: Load Testing for Web Applications, Load Testing for Web Applications Developer Edition, Load Testing Accelerator for Web Services, and Load Testing Accelerator for Siebel, each emulated human user and non human operated device shall be considered as a virtual user and shall be counted for the purposes of determining the number of Named User Plus licenses required.

**Processor:** shall be defined as all processors where the Oracle programs are installed and/or running. Programs licensed on a processor basis may be accessed by your internal users (including agents and contractors) and by your third party users. The number of required licenses shall be determined by multiplying the total number of cores of the processor by a core processor licensing factor specified on the Oracle Processor Core Factor Table which can be accessed at <http://oracle.com/contracts>. All cores on all multicore chips for each licensed program are to be aggregated before multiplying by the appropriate core processor licensing factor and all fractions of a number are to be rounded up to the next whole number. When licensing Oracle programs with Standard Edition One or Standard Edition in the product name, a processor is counted equivalent to an occupied socket; however, in the case of multi-chip modules, each chip in the multi-chip module is counted as one occupied socket.

For example, a multicore chip based server with an Oracle Processor Core Factor of 0.25 installed and/or running the program (other than Standard Edition One programs or Standard Edition programs) on 6 cores would require 2 processor licenses (6 multiplied by a core processor licensing factor of .25 equals 1.50, which is then rounded up to the next whole number, which is 2). As another example, a multicore server for a hardware platform not specified in the Oracle Processor Core Factor Table installed and/or running the program on 10 cores would require 10 processor licenses (10 multiplied by a core processor licensing factor of 1.0 for All other multicore chips: equals 10).

For the purposes of the following program: Healthcare Transaction Base, only the processors on which Internet Application Server Enterprise Edition and Healthcare Transaction Base programs are installed and/or running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: iSupport, iStore and Configurator, only the processors on which Internet Application Server (Standard Edition and/or Enterprise Edition) and the licensed program (e.g., iSupport, iStore and/or Configurator) are running must be counted for the purpose of determining the number of licenses required for the licensed program; under these licenses you may also install and/or run the licensed program on the processors where a licensed Oracle Database (Standard Edition and/or Enterprise Edition) is installed and/or running.

For the purposes of the following programs: Configuration Management Pack for Applications, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non Oracle Databases, System Monitoring Plug-in for Non Oracle Middleware, Diagnostics Pack for Non-Oracle Middleware, Management Pack for WebCenter Suite, Management Pack for IBM WebSphere Portal, and Provisioning and Patch Automation Pack, only the processors on which the program that is being managed/monitored are running are counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Change Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, and Application Management Pack for PeopleSoft, all processors on which the middleware and/or database software that support the respective application program are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Data Integrator Enterprise Edition, Data Integrator and Application Adapter for Data Integration, Informatica PowerCenter and PowerConnect Adapters, Application Adapters for Data Integration, and Application Adapter for Warehouse Builder for: PeopleSoft, Oracle E-Business Suite, Siebel, and SAP, only the processor(s) on which the target database is running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Audit Vault Collection Agent, only the processors of the database sources from which audit data is collected must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: In-Memory Database Cache, only the processors on which the Times Ten In-Memory Database component of the In-Memory Database Cache program is installed and/or running must be counted for the purpose of determining the number of licenses required.

**Application User:** is defined as an individual authorized by you to use the applicable licensed application programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. If you license the Oracle Self Service Work Request option in conjunction with Oracle Enterprise Asset Management, you are required to maintain licenses for the equivalent number of Application Users licensed and you are granted unlimited access to initiate work requests, view work request status and view scheduled completion date for your entire employee population. Applications Users licensed for Oracle Order Management are allowed to manually enter orders directly into the programs but any orders entered electronically from other sources must be licensed separately. For Oracle Sourcing, Oracle iSupplier Portal, and Oracle Services Procurement programs, use by your external suppliers is included with your application user licenses.

**Application Read-Only User:** is defined as an individual authorized by you to run only queries or reports against the application program for which you have also acquired non read-only licenses.

**Collaboration Program User:** is defined as an individual authorized by you to use the programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. For the purposes of counting and licensing the number of Beehive Synchronous Collaboration users, a Collaboration Program User within your company is defined as a user able to initiate, or host, a web conference and also participate in a web conference; all participants in the web conference external to your company and attending a web conference are not required to be licensed.

**Annual Transaction Volume:** is defined as the U.S. dollar denominated total value of all purchase orders transacted and all auctions conducted through the Oracle Exchange Platform by you and others during the applicable year of the Oracle Exchange Platform license regardless of whether any such auction results in a purchase order, provided that an auction resulting in a purchase order shall only be counted against the Annual Transaction Volume once.

**Case Report Form (CRF) Page:** is defined as the "electronic equivalent" of what would be the total number of physical paper pages initiated remotely by the Program (measured explicitly in the Program as Received Data Collection Instruments) during a 12-month period. You may not exceed the licensed number of CRF pages during any 12-month period unless you acquire additional CRF pages licenses from us.

**Compensated Individual:** is defined as an individual whose compensation or compensation calculations are generated by the programs. The term Compensated Individual includes, but is not limited to, your employees, contractors, retirees, and any other Person.

**Computer:** is defined as the computer on which the programs are installed. A Computer license allows you to use the licensed program on a single specified computer.

**Connector:** is defined as each connector connecting the software product with an external product. A unique connector is required for each distinct product with which the software product is required to interface.

**Cost of Goods Sold:** is defined as the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue.

**Customer:** is defined as the Customer entity specified on the ordering document. The programs may not be used or accessed for the business operations of any third party, including but not limited to your customers, partners, or your affiliates. There is no limitation on the number of physical servers on which such programs may be copied, installed and used.

**Electronic Order Line:** is defined as the total number of distinct electronic order lines entered electronically into the Oracle Order Management application from any source (not manually entered by licensed Order Management Users, Professional Users 2003, or Professional Users 2003 External) during a 12 month period. This includes order lines originating as external EDI/XML transactions and/or sourced from other Oracle and non-Oracle applications. You may not exceed the licensed number of order lines during any 12 month period.

## DEFINITIONS (Continued)

**Employee:** is defined as all of your full-time, part-time, temporary employees and all of your agents, contractors and consultants. The quantity of the licenses required is determined by the number of Employees and not the actual number of users. In addition, if you elect to outsource any business function(s) to another company, all of the company's full-time, part-time, temporary employees and agents, contractors and consultants that are providing the outsourcing services for you must be counted for the purposes of determining the number of Employees.

**Employee User:** is defined as an individual authorized by you to use the application programs which are installed on a single server or multiple servers, regardless of whether or not the individual is actively using the programs at any given time.

**Entry:** is defined as a unique item (e.g., object, person, entity or item of information) stored within the programs. Replicated entries stored within the program on multiple servers are counted as a single entry.

**Expense Report:** is defined as the total number of expense reports processed by the iExpenses during a 12 month period. You may not exceed the licensed number of expense reports during any 12 month period.

**Field Technician:** is defined as an engineer, technician, representative, or other person who is dispatched by you, including the dispatchers, to the field using the programs.

**FTE Student:** is defined as any full-time student enrolled in your institution and any part-time student enrolled in your institution counts as 25% of an FTE Student. The definition of "full-time" and "part-time" is based on your policies for student classification. If the number of FTE Students is a fraction, that number will be rounded to the nearest whole number for purposes of license quantity requirements.

**Hosted Named User:** is defined as an individual authorized by you to access the hosted service, regardless of whether the individual is actively accessing the hosted service at any given time.

**Invoice Line:** is defined as the total number of invoice line items processed by the program during a 12 month period. You may not exceed the licensed number of Invoice Lines during any 12 month period unless you acquire additional Invoice Line licenses from us.

**IVR Port:** is defined as a single caller that can be processed via the Interactive Voice Response (IVR) system. Customers must purchase licenses for the number of IVR Ports that represent the maximum number of concurrent callers that can be processed by the IVR system.

**Module:** is defined as each production database running the programs.

**Network Device:** is defined as the hardware and/or software whose primary purpose is to route and control communications between computers or computer networks. Examples of network devices include but are not limited to, routers, firewalls and network load balancers.

**Non Employee User - External:** is defined as an individual, who is not your employee, contractor or outsourcer, authorized by you to use the application programs which are installed on a single server or multiple servers, regardless of whether or not the individual is actively using the programs at any given time.

**Partner Organization:** is defined as an external third party business entity that provides value-added services in marketing and selling your products. Depending upon the type of industry, partner organizations play different roles and are recognized by different names such as reseller, distributor, agent, dealer or broker.

**Person:** is defined as your employee or contractor who is actively working on behalf of your organization or a former employee who has one or more benefit plans managed by the system or continues to be paid through the system. For Project Resource Management, a person is defined as an individual who is scheduled on a project. The total number of licenses needed is to be based on the peak number of part-time and full-time people whose records are recorded in the system.

**Physical Server:** is defined as each physical server on which the programs are installed.

**Ported Number:** is defined as the telephone number that end users retain as they change from one service provider to another. This telephone number originally resides on a telephone switch and is moved into the responsibility of another telephone switch.

**Record:** The Customer Hub B2B is a bundle that includes two components, Siebel Universal Customer Master B2B and Oracle Customer Data Hub. For the purposes of the Customer Hub B2B application, record is defined as the total number of unique customer database records stored in the Customer Hub B2B application (i.e., stored in a component of Customer Hub B2B). A customer database record is a unique business entity or company record which is stored as an account for the Siebel Universal Customer Master B2B product or as an organization for the Oracle Customer Data Hub product.

The Customer Hub B2C is a bundle that includes two components, Siebel Universal Customer Master B2C and Oracle Customer Data Hub. For the purposes of the Customer Hub B2C application, record is defined as the total number of unique customer database records stored in the Customer Hub B2C application (i.e., stored in a component of Customer Hub B2C). A customer database record is a unique consumer (i.e., physical person) record which is stored as a contact for the Siebel Universal Customer Master product or as a person for the Oracle Customer Data Hub product.

The Product Hub is a bundle that includes two components, Siebel Universal Product Master and Oracle Product Information Management Data Hub. For the purposes of the Product Hub application, record is defined as the total number of unique product database records stored in the Product Hub application (i.e., stored in a component of Product Hub). A product database record is a unique product component or SKU stored in the MTL\_SYSTEM\_ITEMS table with an active or inactive status and does not include any instance items (i.e. \*-star items) or organization assignments of the same item.

For the purposes of the Case Hub program a record is defined as the total number of unique case database records that may be stored in the Case Hub application.. A case database record is a unique request or issue requiring investigation or service stored in S\_CASE table with an active or inactive status.

For all application programs licensed as record, please see the application licensing prerequisites as specified in the Applications Licensing Table which may be accessed at <http://oracle.com/contracts> for the grant and restrictions of the underlying Oracle technology.

For the Hyperion Data Relationship Management program, a record is defined as the unique occurrence of any business object or master data construct that you choose to manage within the program. Records may describe any number of enterprise information assets, commonly referred to as base members, including but not limited to cost centers, ledger accounts, legal entities, organizations, products, vendors, assets, locations, regions or employees. Additionally, a record may also be a summary object, commonly referred to as a rollup member, that either summarizes base members or describes hierarchical information associated with underlying base members. Records represent unique occurrences and they do not include any duplicates or shared references that may be essential for master data management purposes.

**1000 Records:** is defined as 1000 cleansed records (i.e., rows) that are output from a production data flow of the Data Quality for Data Integrator program.

**RosettaNet Partner Interface Processes® (PIPs®):** are defined as business processes between trading partners. Preconfigured system-to-system XML-based dialogs for the relevant E-Business Suite Application(s) are provided. Each preconfigured PIP includes a business document with the vocabulary and a business process with the choreography of the message dialog.

**Rule Set:** is defined as a data rules file containing content for a given country in order to perform data quality functions optimized for that country.

**Service Order Line:** is defined as the total number of service order entry line items processed by the program during a 12 month period. Multiple service order entry line items may be entered as part of an individual customer service order or quote. You may not exceed the licensed number of Service Order Lines during any 12 month period unless you acquire additional Service Order Line licenses from us.

**Subscriber:** is defined as (a) a working telephone number for all wireline devices; (b) a portable handset or paging device that has been activated by you for wireless communications and paging; (c) a residential drop or a nonresidential device serviced by a cable provider; or (d) a live connected utility meter. The total number of Subscribers is equal to the aggregate of all types of Subscribers. If your business is not defined in the primary definition of Subscriber above, Subscriber is defined as each U.S. \$1,000 increment of your gross annual revenue as reported to the SEC in your annual report or the equivalent accounting or reporting document.

**Suite:** is defined as all the functional software components described in the product documentation.

**Tape Drive:** Tape drives are defined as mechanical devices used to sequentially write, read and restore data from magnetic tape media. Typically used, but not limited to, data protection and archival purposes, tape drives are deployed either as a standalone unit(s) or housed within a robotic tape library. Examples of tape drive include but are not limited to, Linear Tape Open (LTO), Digital Linear Tape (DLT), Advanced Intelligent Type (AIT), Quarter-Inch Cartridge (QIC), Digital Audio Tape (DAT), and 8mm Helical Scan. For Cloud based backups, Oracle counts each parallel stream of Recovery Manager (RMAN) channel as equivalent to a tape drive.

**Terabyte:** is defined as a terabyte of computer storage space used by a storage filer equal to one trillion bytes.

**Transaction:** is defined as each set of interactions that is initiated by an application user recorded by Oracle Enterprise Manager to capture availability and performance metrics used in calculating service levels. For example, the following set of interactions would represent one transaction: login, search customer, log out.

## DEFINITIONS (Continued)

**UPK Developer:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Developers may create, modify, view and interact with simulations and documentation.

**UPK Employee:** is defined as an active employee of yours. (note: The value of these applications is determined by the size of the active employee population and not the number of actual users. Therefore, all of your active employees must be included in your order when licensing these applications). UPK Employees may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**UPK User:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Users may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**Workstation:** is defined as the client computer from which the programs are being accessed, regardless of where the program is installed.

**\$M Freight Under Management:** is defined as one million U.S. dollars of the total transportation value of tendered orders for all shipments for a given calendar year during the term of the license. FUM shall include the combined total of actual freight purchased by you, plus the cost of freight for shipments managed by you (e.g., you are not purchasing transportation services on behalf of your clients but are providing transportation management services for your clients). Freight that is paid by a third party shall also be included in the FUM total (e.g., inbound shipments from suppliers to you with freight terms of prepaid).

**\$M in Revenue:** is defined as one million United States dollars in all income (interest income and non interest income) before adjustments for expenses and taxes generated by You during a fiscal year.

**\$M in Managed Assets:** is defined as one million U.S. dollars of the following total: (1) Book value of investment in capital leases, direct financing leases and other finance leases, including residuals, whether owned or managed for others, active on the program, plus (2) Book value of assets on operating leases, whether owned or managed for others, active on the program, plus (3) Book value of loans, notes, conditional sales contracts and other receivables, owned or managed for others, active on the program, plus (4) Book value of non earning assets, owned or managed for others, which were previously leased and active on the program, including assets from term terminated leases and repossessed assets, plus (5) Original cost of assets underlying leases and loans, originated and active on the program, then sold within the previous 12 months.

For a complete list of products offered by Oracle Corporation, please visit the Oracle eDelivery site:  
<http://edelivery.oracle.com>

## ORACLE SUPPORT SERVICES

Oracle Support Services (OSS) offers the following programs: Software Update License & Support to provide customers with the right to Oracle product upgrades and 24x7 support of all Oracle products, and Oracle Advanced Customer Support for a menu of additional services designed to provide an enhanced level of support. Services may vary by country. For availability, contact your local Support Sales representative. For a complete description of Oracle Support Services programs, refer to the Sales Support website at <http://www.oracle.com/Support>

### Software Update License & Support

Software Updates License & Support provides customers with the right to product upgrades and 24x7 technical support, and is available for five years from the release date of the product. Product upgrades includes upgraded versions of software, maintenance releases and patches. Customers receive direct access Oracle experts for product-specific questions about installing and operating Oracle software. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests.

### Support Renewals

Prices shown on this price list are annual fees that apply to both perpetual and term licenses for first year support only. The price of a technical support renewal for Software Update License & Support is the technical support fees paid for the same licenses in the prior year, increased by the appropriate renewal adjustment. Oracle uses two different renewal adjustments: the Inflationary Adjustment Rate (IAR) and the Local Renewal Adjustment (LRA). Support for all licenses is adjusted by the greater of the LRA or the IAR. In all cases, any valid technical support cap included in a license agreement or ordering document that governs the licenses, limits the renewal adjustment. For more information on renewal adjustments, contact your Support Sales representative.

### Advanced Customer Support

Advanced Customer Support is designed to provide an enhanced level of support to Oracle customers. Advanced Customer Support delivers tailored, flexible support solutions built to meet the customers' specific business requirements. Advanced Customer Support customers have the flexibility to purchase standard or combine standard services with specific offerings to provide a full solution.

Contact your local Support Sales representative for Advanced Customer Support information and pricing.

### Incident Server Support Packages

Incident Server Support Packages provide incident-based web support for the following limited product sets:

- Oracle Database Server Support Package (2,300 USA (Dollar) for 10 incidents on one server):  
Oracle Database Enterprise Edition, Oracle Database Standard Edition, Standard Edition One, Partitioning, Real Application Clusters, Advanced Compression
- Oracle Application Server Support Package (1,150 USA (Dollar) for 10 incidents on one server):  
Internet Application Server Enterprise Edition, Internet Application Server Standard Edition, Internet Application Server Java Edition

With the purchase of Incident Server Support Packages, customers receive access to Oracle *MetaLink*, which provides 24x7 web-based technical support, including web-based Technical Assistance Requests.

### JDeveloper Support

JDeveloper Support is a 24x7 support service that provides direct access to Oracle experts for product-specific questions about installing and operating Oracle JDeveloper. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests. JDeveloper Support is priced at 218.90 USA (Dollar) per Named User Plus per annum. Price applies to first year support only. JDeveloper Support is available only for the free version of JDeveloper downloaded from OTN after Jun 28, 2005. All standard Oracle support policies, as outlined in the Technical Support Policies, are applicable to JDeveloper purchased before this date.

### Customer Support Services Policies and Definitions

The complete policy can be found in the Technical Support Policies at <http://www.oracle.com/support>

### Extended Support

Customers with current Software Updates, License & Support can support their product for a further 3 years, past the initial 5 years from the general availability date of the product, by purchasing Extended Support. Extended Support fees are applied to the desupported Oracle programs only. Extended Support fees consist of the prior year's fee for Software Updates & Support plus the applicable renewal adjustment, plus an additional fee based on the year. Additional fees are as follows:

Year 6 after product release: 10% of current year's Software Update License & Support  
Year 7 after product release: 20% of current year's Software Update License & Support  
Year 8 after product release: 20% of current year's Software Update License & Support

Extended Support offers the following:

- Updates, fixes and security alerts
- Tax, legal and regulatory updates
- Upgrade scripts
- Technical support
- Major product and technology releases

### Sustaining Support

Sustaining Support offered in years 9 and beyond provides technical support □ i.e., access to Oracle's online and call-center support □ and rights to future products for as long the customer is purchasing support. Sustaining support is charged as per renewal pricing, found in the "Support Renewals" section above.

Sustaining Support provides:

- Technical Support
- Access to MetaLink/Customer Connection
- Major product and technology releases
- Pre-existing fixes

## ORACLE ON DEMAND

Oracle offers complete application, database, and hardware management services, which can help lower a customer's IT maintenance costs and increase support resolution time.

### Administration Services

Administration Services are system administration, application technology management and monitoring activities provided remotely by Oracle for licensed Oracle programs. Administration Services are contracted on yearly terms; the billing is annual in advance.

### Computer and Administration Services

Computer Services must be sold together with Administration Services. Computer and Administration Services are system administration, application technology management, and monitoring activities for licensed Oracle programs that are provided by Oracle from a data center hosting facility to which the customer has remote applications access. Computer and Administration Services are contracted on yearly terms; the billing is annual in advance.



Oracle E-Business Suite Applications Global Price List  
Software Investment Guide  
September 17, 2009

	License Price	Software Update License & Support	Metric	Minimum
<b>Intelligence</b>				
Marketing & Sales Intelligence	4,595	1,010.90	Application User	10
Supply Chain & Order Management Intelligence	4,595	1,010.90	Application User	10
Procurement Intelligence	4,595	1,010.90	Application User	10
Service Intelligence	4,595	1,010.90	Application User	10
Projects Intelligence	4,595	1,010.90	Application User	10
Financials Intelligence	4,595	1,010.90	Application User	10
Balanced Scorecard	2,295	504.90	Application User	20
Financials & Sales Analyzers	2,595	570.90	Application User	5
Enterprise Planning and Budgeting	3,495	768.90	Application User	10
Enterprise Planning and Budgeting	695	152.90	Application Read-Only User	10
Profitability Manager	80	17.60	Employee	2,000
<b>Governance, Risk and Compliance (GRC)</b>				
Governance, Risk, and Compliance Manager	4,595	1,010.90	Application User	40
Fusion Governance, Risk, and Compliance Intelligence	4,595	1,010.90	Application User	10
Application Access Controls Governor	895	196.90	Monitored User	100
Option: Application Access Controls for E-Business Suite	200	44.00	Monitored User	100
Configuration Controls Governor	315	69.30	Monitored User	100
Option: Configuration Controls for E-Business Suite	255	56.10	Monitored User	100
Transaction Controls Governor	345	75.90	Monitored User	100
Preventive Controls Governor	575	126.50	Monitored User	100
Governance, Risk, and Compliance Controls Suite	1,825	401.50	Monitored User	100
<b>Marketing and Sales</b>				
Marketing	5,795	1,274.90	Application User	10
TeleSales	6,895	1,516.90	Application User	10
Option: Advanced Pricing	2,295	504.90	Application User	10
Field Sales	4,595	1,010.90	Application User	10
Sales for Handhelds	485	106.70	Application User	10
Quoting	1,395	306.90	Application User	10
Option: Advanced Pricing	2,295	504.90	Application User	10
Partner Management	1,145	251.90	Partner Organization	100
Proposals	455	100.10	Application User	25
Incentive Compensation	750	165.00	Compensated Individual	10
<b>Channel Revenue Management</b>				
Accounts Receivable Deductions Settlement	8,000	1,760.00	Application User	20
Option: Channel Rebates and Point of Sale Management	6,000	1,320.00	Application User	20
Option: Supplier Ship and Debit	3,000	660.00	Application User	20
Option: Price Protection	3,000	660.00	Application User	20
<b>Order Management</b>				
Order Management	4,595	1,010.90	Application User	5
	0.2300	0.0506	Electronic Order Line	100,000
Option: Advanced Pricing	2,295	504.90	Application User	10
	0.1200	0.0264	Electronic Order Line	100,000
Option: Release Management	4,595	1,010.90	Application User	10
	0.2300	0.0506	Electronic Order Line	100,000
Sales Contracts	6,895	1,516.90	Application User	5
Configurator	3,495	768.90	Application User	20
Configurator	172,500	37,950.00	Processor	1
iStore	115,000	25,300.00	Processor	2
<b>Logistics</b>				
Inventory Management	4,595	1,010.90	Application User	5
Option: Mobile Supply Chain Applications	1,725	379.50	Application User	10
Option: Warehouse Management	3,450	759.00	Application User	20
Transportation Management	16,100	3,542.00	\$M Freight Under Mgt	25
Option: Transportation Operational Planning	5,900	1,298.00	\$M Freight Under Mgt	25
Option: Logistics Inventory Visibility	3,100	682.00	\$M Freight Under Mgt	25
Option: Forwarding and Brokerage Operations	6,200	1,364.00	\$M Freight Under Mgt	25
Option: Freight Payment, Billing and Claims	7,300	1,606.00	\$M Freight Under Mgt	25
Option: Transportation Sourcing	3,100	682.00	\$M Freight Under Mgt	25
Option: Transportation Cooperative Routing	4,600	1,012.00	\$M Freight Under Mgt	25
Option: Fusion Transportation Intelligence	4,600	1,012.00	\$M Freight Under Mgt	25
Option: Fleet Management	8,000	1,760.00	\$M Freight Under Mgt	25
Landed Cost Management	350	77.00	\$M Cost of Goods Sold	50
Option: Advanced Pricing	100	22.00	\$M Cost of Goods Sold	50
<b>Supply Chain Planning</b>				
Advanced Supply Chain Planning	1,800	396.00	\$M Cost of Goods Sold	60
Option: Constraint Based Optimization	435	95.70	\$M Cost of Goods Sold	60
Inventory Optimization	870	191.40	\$M Cost of Goods Sold	60
Global Order Promising	350	77.00	\$M Cost of Goods Sold	60
Collaborative Planning	580	127.60	\$M Cost of Goods Sold	60
Advanced Planning Command Center	1,200	264.00	\$M Cost of Goods Sold	150
Service Parts Planning	2,000	440.00	\$M Cost of Goods Sold	150
Strategic Network Optimization	1,400	308.00	\$M Cost of Goods Sold	150
Demantra Demand Management	1,800	396.00	\$M Cost of Goods Sold	150
Option: Demantra Advanced Forecasting and Demand Modeling	870	191.40	\$M Cost of Goods Sold	150
Option: Demantra Real-time Sales and Operations Planning	1,200	264.00	\$M Cost of Goods Sold	150
Demantra Predictive Trade Planning	1,800	396.00	\$M Cost of Goods Sold	150
Option: Demantra Deduction and Settlement Management	870	191.40	\$M Cost of Goods Sold	150
Option: Demantra Trade Promotion Optimization	870	191.40	\$M Cost of Goods Sold	150
Demand Signal Repository	2,900	638.00	\$M Revenue Under Mgt	500

## Oracle E-Business Suite Applications Component Global Price List

	License Price	Software Update License & Support	Metric	Minimum
<b>Procurement</b>				
Purchasing	4,595	1,010.90	Application User	5
Option: Sourcing	9,195	2,022.90	Application User	5
Option: Sourcing Optimization	1,150	253.00	Application User	5
Option: iSupplier Portal	9,195	2,022.90	Application User	5
Option: Procurement Contracts	6,895	1,516.90	Application User	5
Option: Services Procurement	4,595	1,010.90	Application User	5
Option: Advanced Pricing	2,295	504.90	Application User	5
iProcurement	115	25.30	Application User	100
Business Approvals Connector for Managers	350	77.00	Application User	25
<b>Manufacturing</b>				
Discrete Manufacturing	4,595	1,010.90	Application User	10
Option: Manufacturing Execution System for Discrete Manufacturing	1,725	379.50	Application User	10
Option: Mobile Supply Chain Applications	1,725	379.50	Application User	10
Option: Flow Manufacturing	3,495	768.90	Application User	10
Option: Flow Sequencing	575	126.50	Application User	10
Option: Production Scheduling	2,895	636.90	Application User	10
Option: Repetitive Manufacturing Optimization	925	203.50	Application User	10
Process Manufacturing	4,595	1,010.90	Application User	10
Option: Manufacturing Execution System for Process Manufacturing	1,725	379.50	Application User	10
Option: Mobile Supply Chain Applications	1,725	379.50	Application User	10
Option: Production Scheduling	2,895	636.90	Application User	10
Option: Repetitive Manufacturing Optimization	925	203.50	Application User	10
Manufacturing Operations Center	1,725	379.50	\$M Cost of Goods Sold	50
<b>Asset Lifecycle Management</b>				
Enterprise Asset Management	4,595	1,010.90	Application User	10
Option: Self-Service Work Requests	575	126.50	Application User	10
Asset Tracking	6,895	1,516.90	Application User	50
Property Manager	4,595	1,010.90	Application User	5
<b>Service</b>				
TeleService	4,595	1,010.90	Application User	10
Service Contracts	6,895	1,516.90	Application User	10
Field Service	3,495	768.90	Field Technician	20
Option: Spares Management	1,145	251.90	Field Technician	50
Option: Advanced Scheduler	1,725	379.50	Field Technician	50
Option: Mobile Field Service	1,145	251.90	Field Technician	50
Depot Repair	4,595	1,010.90	Application User	10
iSupport	57,500	12,650.00	Processor	2
<b>Projects</b>				
Project Costing	4,595	1,010.90	Application User	5
Option: Project Billing	3,495	768.90	Application User	5
Project Resource Management	225	49.50	Person	50
Project Collaboration	345	75.90	Application User	50
Project Management	2,895	636.90	Application User	25
Project Portfolio Analysis	6,895	1,516.90	Application User	10
Project Contracts	6,895	1,516.90	Application User	10
<b>Product Lifecycle Management</b>				
<b>Oracle Product Lifecycle Management</b>				
Product Lifecycle Management	3,995	878.90	Application User	20
<b>Agile Product Lifecycle Management</b>				
Agile Product Collaboration	6,545	1,439.90	Application User	20
Agile Product Governance and Compliance	3,995	878.90	Application User	20
Agile Product Cost Management	4,995	1,098.90	Application User	20
Agile Product Quality Management	2,995	658.90	Application User	20
Agile Product Portfolio Management	5,995	1,318.90	Application User	20
AutoVue 2D Professional for Agile	450	99.00	Application User	20
AutoVue Electro-Mechanical Professional for Agile	3,495	768.90	Application User	25
Agile Food and Drug Administration Validation Pack	50,000	11,000.00	Customer	1
Agile Engineering Data Management	6,995	1,538.90	Application User	10
Option: Agile Product Workbench	4,995	1,098.90	Application User	10
Option: Agile Distributed File Management	75,000	16,500.00	Processor	2
Agile Product Lifecycle Management Data Mart	150,000	33,000.00	Processor	1
Agile Product Lifecycle Management Business Intelligence	4,995	1,098.90	Application User	25
<b>Agile Product Lifecycle Management Integration Products</b>				
Agile Engineering Collaboration	75,000	16,500.00	Processor	2
Agile MCAD Connector	4,995	1,098.90	Application User	10
Agile ECAD Connector	6,995	1,538.90	Application User	10
Agile CAD Library Connector	75,000	16,500.00	Processor	2
Agile ERP Adapter	100,000	22,000.00	Processor	2
Agile Content Catalog Connector	75,000	16,500.00	Processor	2
<b>Agile Product Lifecycle Management for Process</b>				
Agile Product Data Management for Process	7,995	1,758.90	Application User	20
Option: Agile Formulation and Compliance for Process	6,995	1,538.90	Application User	20
Option: Agile Product Supplier Collaboration for Process	1,995	438.90	Application User	20
Agile New Product Development and Introduction for Process	4,995	1,098.90	Application User	20
<b>Enterprise Visualization</b>				
AutoVue Office	115	25.30	Application User	250
AutoVue 2D Professional	450	99.00	Application User	1
AutoVue 3D Professional Advanced	1,725	379.50	Application User	1
AutoVue EDA Professional	1,725	379.50	Application User	1
AutoVue Electro-Mechanical Professional	3,495	768.90	Application User	1
AutoVue VueLink Integration	29,000	6,380.00	Computer	1
AutoVue Mobile	25,000	5,500.00	Computer	1



## Oracle E-Business Suite Applications Component Global Price List

	License Price	Software Update License & Support	Metric	Minimum
<b>Financial</b>				
Financials	4,595	1,010.90	Application User	5
Advanced Collections	1,395	306.90	Application User	10
Internet Expenses	6	1.32	Expense Report	1,000
iReceivables	58	12.76	1K Invoice Line	20
Treasury	28,795	6,334.90	Application User	4
Financials Accounting Hub	175	38.50	Employee	1,000
Business Approvals Connector for Managers	350	77.00	Application User	25
<b>Human Resources</b>				
Human Resources	185	40.70	Employee	100
Self-Service Human Resources	40	8.80	Employee	100
Advanced Benefits	85	18.70	Employee	500
Compensation Workbench	70	15.40	Employee	100
iRecruitment	75	16.50	Employee	500
Payroll	225	49.50	Employee	500
Performance Management	105	23.10	Employee	100
Time and Labor	110	24.20	Employee	100
Workforce Scheduling	225	49.50	Employee	1,000
HR Intelligence	145	31.90	Employee	100
Succession Planning	70	15.40	Employee	100
Business Approvals Connector for Managers	350	77.00	Application User	25
<b>Learning Management</b>				
Student Learning	50	11.00	FTE Student	50,000
Learning Management	105	23.10	Trainee	100
iLearning	52	11.44	Trainee	100
<b>Master Data Management</b>				
<b>Master Data Management - Customer Hub for B2B</b>				
Customer Hub B2B	9	1.98	Record	50,000
Customer Hub Add-on B2B	4.50	0.9900	Record	50,000
<b>Customer Hub &amp; Customer Hub Add-on Options</b> (Customer Hub options are available only with Siebel Universal Customer Master (UCM))				
Option: Activity Hub B2B	3.20	0.7000	Record	50,000
Option: Field Service Hub B2B	3.20	0.7000	Record	50,000
Option: Marketing Hub B2B	3.20	0.7000	Record	50,000
Option: Sales Hub B2B	3.20	0.7000	Record	50,000
Option: Service Hub B2B	3.20	0.7000	Record	50,000
<b>Master Data Management - Customer Hub for B2C</b>				
Customer Hub B2C	0.4600	0.1000	Record	1,000,000
Customer Hub Add-on B2C	0.2300	0.0500	Record	1,000,000
<b>Customer Hub &amp; Customer Hub Add-on Options</b> (Customer Hub options are available only with Siebel Universal Customer Master (UCM))				
Option: Activity Hub B2C	0.1600	0.0400	Record	1,000,000
Option: Field Service Hub B2C	0.1600	0.0400	Record	1,000,000
Option: Marketing Hub B2C	0.1600	0.0400	Record	1,000,000
Option: Privacy Management Policy Hub B2C	0.3200	0.0700	Record	1,000,000
Option: Sales Hub B2C	0.1600	0.0400	Record	1,000,000
Option: Service Hub B2C	0.1600	0.0400	Record	1,000,000
<b>Master Data Management - Site Hub</b>				
Site Hub	200	44.00	Record	1,000
Site Hub Add-on	100	22.00	Record	1,000
<b>Master Data Management - Vertical Customer Hub</b>				
Automotive Captive Finance Customer Hub	1.60	0.3500	Record	1,000,000
Case Hub	0.3700	0.0800	Record	1,000,000
Higher Education Constituent Hub	1.30	0.2900	Record	300,000
Life Sciences Customer Hub	2.90	0.6400	Record	1,000,000
<b>Master Data Management - Product Information Management</b>				
Product Hub	14	3.08	Record	20,000
Product Hub Add-on	7	1.54	Record	20,000
<b>Master Data Management - Vertical Product Hub</b>				
Product Hub for Retail	6	1.32	Record	200,000
Product Hub for Retail Add-on	3.00	0.6600	Record	200,000
Product Hub for Communications	150	33.00	Record	5,000
Product Hub for Communications Add-on	75	16.50	Record	5,000
<b>Product Hub Options</b>				
Option: Demand-Side Product Data Synchronization for GDSN	5,795	1,274.90	Partner Organization	50
<b>Master Data Management - Administrative &amp; Development</b>				
Customer Hub Data Steward	5,795	1,274.90	Application User	1
Higher Education Constituent Hub Data Steward	5,795	1,274.90	Application User	10
Product Hub Data Steward	5,795	1,274.90	Application User	20
Site Hub Data Steward	5,795	1,274.90	Application User	1
<b>Master Data Management - Data Quality</b>				
Data Quality Matching Server	125,000	27,500.00	Processor	4
Data Quality Cleansing Server	63,300	13,926.00	Processor	4
Data Quality Profiling Server	150,000	33,000.00	Processor	4
Data Quality Parsing and Standardization Server	150,000	33,000.00	Processor	4
Product Data Quality Cleansing and Matching Server	150,000	33,000.00	Processor	4

## Oracle E-Business Suite Applications Component Global Price List

	License Price	Software Update License & Support	Metric	Minimum
<b>Application Integration Architecture</b>				
Application Integration Architecture Foundation Pack	46,000	10,120.00	Processor	1
	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Communications	46,000	10,120.00	Processor	1
	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Insurance	46,000	10,120.00	Processor	1
	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Utilities	46,000	10,120.00	Processor	1
	920	202.40	Named User Plus	1
Agile Product Lifecycle Management Integration Pack for Oracle E-Business Suite: Design to Release	70,000	15,400.00	Processor	1
Agile Product Lifecycle Management Integration Pack for SAP: Design to Release	50,000	11,000.00	Processor	1
Communications Billing and Revenue Management Integration Pack for Oracle E-Business Suite: Revenue Accounting	35,000	7,700.00	Processor	1
Demantra Integration Pack for Siebel CRM Consumer Goods	35,000	7,700.00	Processor	1
Demantra Sales and Operations Planning Integration to Hyperion Planning (Priced in Advance of Availability)	35,000	7,700.00	Processor	1
Driver Management Integration Pack for Oracle Transportation Management and Oracle E-Business Suite	70,000	15,400.00	Processor	1
Enterprise Taxation Management Integration for Oracle E-Business Suite Financials General Ledger and Accounts Payable	35,000	7,700.00	Processor	1
Financials Accounting Hub Integration Pack for PeopleSoft General Ledger	35,000	7,700.00	Processor	1
Financial Management Integration Pack for Oracle Transportation Management and Oracle E-Business Suite	70,000	15,400.00	Processor	1
Order Management Integration Pack for Oracle Transportation Management, Oracle E-Business Suite and Siebel CRM	105,000	23,100.00	Processor	1
Process Integration Pack for Oracle Customer Hub	35,000	7,700.00	Processor	1
Process Integration Pack for Oracle Product Hub	35,000	7,700.00	Processor	1
Siebel Call Center Integration Pack for Oracle Adverse Event Reporting System	35,000	7,700.00	Processor	1
Siebel CRM Integration Pack for Oracle Order Management	105,000	23,100.00	Processor	1
Siebel CRM Integration Pack for Trade Promotion Management	70,000	15,400.00	Processor	1
Siebel CRM On Demand Integration Pack for Oracle E-Business Suite	35,000	7,700.00	Processor	1
<i>(The above product requires E-Business Suite application(s) and a subscription to Siebel CRM On Demand)</i>				
Utilities Customer Care and Billing Integration to Oracle E-Business Suite	35,000	7,700.00	Processor	1
Financials for General Ledger and Accounts Payable				
Value Chain Planning Integration to JD Edwards EnterpriseOne	35,000	7,700.00	Processor	1
<b>Interaction Center Technology</b>				
Advanced Inbound Telephony	1,145	251.90	Workstation	50
Advanced Outbound Telephony	1,145	251.90	Workstation	50
Scripting	695	152.90	Workstation	50
Email Center	2,295	504.90	Workstation	50
<b>Other</b>				
Tutor	570	125.40	Application User	50
Applications Read-Only User	1,725	379.50	Application Read-Only User	1
<i>(for Financials, Purchasing, Project Costing, Service Contracts, Project Contracts, Sales Contracts, Discrete Manufacturing, or Process Manufacturing)</i>				
Exchange Marketplace	5,800	1,276.00	\$M Annual Transaction Volume	300
<b>User Productivity Kit</b>				
User Productivity Kit	17,500	3,850.00	UPK Developer	1
User Productivity Kit	60	13.20	UPK User	50
User Productivity Kit	30	6.60	UPK Employee	500
User Productivity Kit Professional	25,000	5,500.00	UPK Developer	1
User Productivity Kit Professional	80	17.60	UPK User	50
User Productivity Kit Professional	40	8.80	UPK Employee	500
<b>User Productivity Kit Content Materials for Marketing and Sales</b>				
Oracle E-Business Suite UPK for Oracle Incentive Compensation				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Order Management</b>				
Oracle E-Business Suite UPK for Order Management				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Shipping Execution				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Logistics</b>				
Oracle E-Business Suite UPK for Inventory				
(up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Supply Chain Planning</b>				
Oracle E-Business Suite UPK for Oracle Advanced Supply Chain Planning				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Demantra UPK for Demantra Demand Management				
(up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
Demantra UPK Fundamentals for Demantra Demand Management				
(up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Procurement</b>				
Oracle E-Business Suite UPK Purchasing				
(up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Oracle Sourcing				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK iSupplier Portal				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK iProcurement				
(up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable

## Oracle E-Business Suite Applications Component Global Price List

	License Price	Software Update License & Support	Metric	Minimum
<b>User Productivity Kit Content Materials for Manufacturing</b>				
Oracle E-Business Suite UPK for Work in Process (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Oracle Discrete Manufacturing Bills of Material (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Oracle Discrete Manufacturing Quality (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Manufacturing Execution System for Discrete Manufacturing (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Process Manufacturing: Product Development (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Process Manufacturing Process Costing (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Process Manufacturing: Process Execution (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Manufacturing Execution System for Process Execution (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Oracle Process Manufacturing Regulatory Management (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Service</b>				
Oracle E-Business Suite UPK for Oracle Service Contracts (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Projects</b>				
Oracle E-Business Suite UPK for Project Costing (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Project Resource Management (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Project Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Project Foundation (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
<b>User Productivity Content Materials for Product Lifecycle Management</b>				
Agile UPK for Agile Product Collaboration (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Agile UPK for Agile Product Governance and Compliance (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Agile UPK for Agile Product Cost Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Agile UPK for Agile Product Quality Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Agile UPK for Agile Product Portfolio Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Agile UPK Fundamentals for Product Lifecycle Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Financials</b>				
Oracle E-Business Suite UPK Payables (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK Receivables (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK General Ledger (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
Oracle E-Business Suite UPK Financials Centralized Solution Set (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK Assets (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK Internet Expenses (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable

## Oracle E-Business Suite Applications Component Global Price List

	License Price	Software Update License & Support	Metric	Minimum
<b>User Productivity Kit Content Materials for Human Resources</b>				
Oracle E-Business Suite UPK Human Resources (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK Self-Service Human Resources (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for Oracle Compensation Workbench (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK for iRecruitment (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK Payroll (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
Oracle E-Business Suite UPK Performance Management (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
Oracle E-Business Suite UPK Time and Labor (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Learning Management</b>				
Oracle E-Business Suite UPK for Learning Management (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Master Data Management</b>				
Oracle E-Business Suite UPK for Oracle Site Hub (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for High Tech</b>				
Oracle E-Business Suite UPK for Shop Floor Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Aerospace, Defense and Transportation</b>				
Oracle E-Business Suite UPK for Oracle Complex Maintenance, Repair, and Overhaul (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>Other User Productivity Kit Content Materials</b>				
Oracle E-Business Suite UPK for E-Business Suite Tools and Technologies (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>Vertical Applications</b>				
<b>Communications/Utilities</b>				
CRL Financial Management	287,500	63,250.00	Module	1
	0.2900	0.0638	Per Subscriber Thereafter	1
Telco Provisioning	287,500	63,250.00	Module	1
	1.75	0.3850	Per Subscriber Thereafter	1
Number Portability	287,500	63,250.00	Module	1
	12	2.64	Ported Number/Year	1
Telecommunications Billing Integrator	6	1.32	Employee	50,000
<b>Public Sector/University</b>				
Personal Portfolio	58	12.76	FTE Student	1,000
Grants	4,595	1,010.90	Application User	5
Loans	4,595	1,010.90	Application User	10
<b>Financial Services</b>				
Transfer Pricing	80	17.60	Employee	2,000
Transfer Pricing Online	870	191.40	Application User	5
Budgeting and Planning	3,500	770.00	Application User	5
Risk Manager	80	17.60	Employee	2,000
Financial Data Manager	230,000	50,600.00	Computer	1
Financial Services Provisioning	0.2300	0.0506	Service Order Line	50,000
Lease and Finance Management	2,300	506.00	\$M Managed Assets	500
<b>High Tech</b>				
Shop Floor Management	2,300	506.00	\$M Cost of Goods Sold	30
Supply Chain Trading Connector for RosettaNet	57,500	12,650.00	PIP	2
<b>Aerospace, Defense and Transportation</b>				
Complex Maintenance, Repair & Overhaul	17,300	3,806.00	Application User	10
	Subscription	Licensing Metric	Frequency	Minimum
<b>Oracle Education Subscription</b>				
iLearning Subscription *	55	Hosted Named User	Yearly	\$5,000.00

\* At the minimum, the customer must license a number of Named Users and Months that are equal to 5,000 USA (Dollar).

## DEFINITIONS

**Named User Plus:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. A non human operated device will be counted as a named user plus in addition to all individuals authorized to use the programs, if such devices can access the programs. If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end. Automated batching of data from computer to computer is permitted. You are responsible for ensuring that the named user plus per processor minimums are maintained for the programs contained in the user minimum table in the licensing rules section; the minimums table provides for the minimum number of named users plus required and all actual users must be licensed.

For the purposes of the following programs: Configuration Management Pack for Non-Oracle Systems, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non Oracle Databases, System Monitoring Plug-in for Non Oracle Middleware, Diagnostics Pack for Non-Oracle Middleware, and Provisioning Pack, only the users of the third party program that is being managed/monitored are counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, and Application Management Pack for PeopleSoft all users of the middleware and/or database software that support the respective application program are counted for the purpose of determining the number of licenses required.

**Processor:** shall be defined as all processors where the Oracle programs are installed and/or running. Programs licensed on a processor basis may be accessed by your internal users (including agents and contractors) and by your third party users. The number of required licenses shall be determined by multiplying the total number of cores of the processor by a core processor licensing factor specified on the Oracle Processor Core Factor Table which can be accessed at <http://oracle.com/contracts>. All cores on all multicore chips for each licensed program are to be aggregated before multiplying by the appropriate core processor licensing factor and all fractions of a number are to be rounded up to the next whole number. When licensing Oracle programs with Standard Edition One or Standard Edition in the product name, a processor is counted equivalent to an occupied socket; however, in the case of multi-chip modules, each chip in the multi-chip module is counted as one occupied socket.

For example, a multicore chip based server with an Oracle Processor Core Factor of 0.25 installed and/or running the program (other than Standard Edition One programs or Standard Edition programs) on 6 cores would require 2 processor licenses (6 multiplied by a core processor licensing factor of .25 equals 1.50, which is then rounded up to the next whole number, which is 2). As another example, a multicore server for a hardware platform not specified in the Oracle Processor Core Factor Table installed and/or running the program on 10 cores would require 10 processor licenses (10 multiplied by a core processor licensing factor of 1.0 for 'All other multicore chips' equals 10).

For the purposes of the following program: Healthcare Transaction Base, only the processors on which Internet Application Server Enterprise Edition and Healthcare Transaction Base programs are installed and/or running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: iSupport, iStore and Configurator, only the processors on which Internet Application Server (Standard Edition and/or Enterprise Edition) and the licensed program (e.g., iSupport, iStore and/or Configurator) are running must be counted for the purpose of determining the number of licenses required for the licensed program; under these licenses you may also install and/or run the licensed program on the processors where a licensed Oracle Database (Standard Edition and/or Enterprise Edition) is installed and/or running.

For the purposes of the following programs: Configuration Management Pack for Non-Oracle Systems, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non-Oracle Databases, System Monitoring Plug-in for Non-Oracle Middleware, Diagnostics Pack for Non-Oracle Middleware, and Provisioning Pack, only the processors on which the third party program that is being managed/monitored are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, and Application Management Pack for PeopleSoft, all processors on which the middleware and/or database software that support the respective application program are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Data Integrator Enterprise Edition, Data Integrator and Application Adapter for Data Integration, Informatica PowerCenter and PowerConnect Adapters, Application Adapters for Data Integration, and Application Adapter for Warehouse Builder for: PeopleSoft, Oracle E-Business Suite, Siebel, and SAP, only the processor(s) on which the target database is running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Audit Vault Collection Agent, only the processors of the database sources from which audit data is collected must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: In-Memory Database Cache, only the processors on which the Times Ten In-Memory Database component of the In-Memory Database Cache program is installed and/or running must be counted for the purpose of determining the number of licenses required.

**Application User:** is defined as an individual authorized by you to use the applicable licensed application programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. If you license the Oracle Self Service Work Request option in conjunction with Oracle Enterprise Asset Management, you are required to maintain licenses for the equivalent number of Application Users licensed and you are granted unlimited access to initiate work requests, view work request status and view scheduled completion date for your entire employee population. Applications Users licensed for Oracle Order Management are allowed to manually enter orders directly into the programs but any orders entered electronically from other sources must be licensed separately. For Oracle Sourcing, Oracle iSupplier Portal, and Oracle Services Procurement programs, use by your external suppliers is included with your application user licenses.

**Application Read-Only User:** is defined as an individual authorized by you to run only queries or reports against the application program for which you have also acquired non read-only licenses, regardless of whether the individual is actively using the programs at any given time.

**Collaboration Program User:** is defined as an individual authorized by you to use the programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. For the purposes of counting and licensing the number of Real-Time Collaboration users, a Collaboration Program User within your company is defined as a user able to initiate, or host, a web conference and also participate in a web conference; all participants in the web conference external to your company and attending a web conference are not required to be licensed.

**Annual Transaction Volume:** is defined as the U.S. dollar denominated total value of all purchase orders transacted and all auctions conducted through the Oracle Exchange Platform by you and others during the applicable year of the Oracle Exchange Platform license regardless of whether any such auction results in a purchase order, provided that an auction resulting in a purchase order shall only be counted against the Annual Transaction Volume once.

**Case Report Form (CRF) Page:** is defined as the "electronic equivalent" of what would be the total number of physical paper pages initiated remotely by the Program (measured explicitly in the Program as Received Data Collection Instruments) during a 12-month period. You may not exceed the licensed number of CRF pages during any 12-month period unless you acquire additional CRF pages licenses from us.

**Compensated Individual:** is defined as an individual whose compensation or compensation calculations are generated by the programs. The term Compensated Individual includes, but is not limited to, your employees, contractors, retirees, and any other Person.

**Computer:** is defined as the computer on which the programs are installed. A Computer license allows you to use the licensed program on a single specified computer.

**Connector:** is defined as each connector connecting the software product with an external product. A unique connector is required for each distinct product with which the software product is required to interface.

**Warehouse Builder Connector:** is defined as a software product that connects an Oracle database where the Oracle Warehouse Builder code is deployed, to an external product (e.g., SAP). A unique connector is required for each distinct external product for which the Oracle database is required to interface.

**Cost of Goods Sold:** is defined as the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue.

**Customer:** is defined as the customer entity specified on the ordering document. The programs may not be used or accessed for the business operations of any third party, including but not limited to your customers, partners, or your affiliates. There is no limitation on the number of physical servers on which such programs may be copied, installed and used.

**Electronic Order Line:** is defined as the total number of distinct electronic order lines entered electronically into the Oracle Order Management application from any source (not manually entered by licensed Order Management Users, Professional Users 2003, or Professional Users 2003 External) during a 12 month period. This includes order lines originating as external EDI/XML transactions and/or sourced from other Oracle and non-Oracle applications. You may not exceed the licensed number of order lines during any 12 month period.

**Employee:** is defined as all of your full-time, part-time, temporary employees and all of your agents, contractors and consultants. The quantity of the licenses required is determined by the number of Employees and not the actual number of users. In addition, if you elect to outsource any business function(s) to another company, all of the company's full-time, part-time, temporary employees and agents, contractors and consultants that are providing the outsourcing services for you must be counted for the purposes of determining the number of Employees.

**Employee User:** is defined as an individual authorized by you to use the application programs which are installed on a single server or multiple servers, regardless of whether or not the individual is actively using the programs at any given time.

**Entry:** is defined as a unique item (e.g., object, person, entity or item of information) stored within the programs. Replicated entries stored within the program on multiple servers are counted as a single entry.

**Expense Report:** is defined as the total number of expense reports processed by the iExpenses during a 12 month period. You may not exceed the licensed number of expense reports during any 12 month period.

## DEFINITIONS (Continued)

**Field Technician:** is defined as an engineer, technician, representative, or other person who is dispatched by you, including the dispatchers, to the field using the programs.

**FTE Student:** is defined as any full-time student enrolled in your institution and any part-time student enrolled in your institution counts as 25% of an FTE Student. The definition of "full-time" and "part-time" is based on your policies for student classification. If the number of FTE Students is a fraction, that number will be rounded to the nearest whole number for purposes of license quantity requirements.

**Hosted Named User:** is defined as an individual authorized by you to access the hosted service, regardless of whether the individual is actively accessing the hosted service at any given time.

**Invoice Line:** is defined as the total number of invoice line items processed by the program during a 12 month period. You may not exceed the licensed number of Invoice Lines during any 12 month period unless you acquire additional Invoice Line licenses from us.

**Module:** is defined as each production database running the programs.

**Monitored User:** is defined as an individual who is monitored by an Analytics program which is installed on a single server or multiple servers, regardless of whether the individual is actively being monitored at any given time.

Individual users who are licensed for an Analytics program by either Named User Plus or Application User may not be licensed by Monitored User.

For the purpose of the Usage Accelerator Analytics program, every user of your licensed CRM Sales application program must be licensed.

For the purpose of the Human Resources Compensation Analytics program, all of your employees must be licensed.

For the purpose of the following Oracle Governance, Risk, and Compliance applications: Application Access Controls Governor, Application Access Controls for E-Business Suite, Configuration Controls Governor, Configuration Controls for E-Business Suite, Transaction Controls Governor, Preventive Controls Governor, and Governance, Risk, and Compliance Controls Suite, the number of Monitored Users is equal to the total number of unique E-Business Suite users (individuals) being monitored by the program(s), as created/defined in the User Administration function of E-Business Suite. Users of iProcurement and/or Self-Service Human Resources are excluded.

For the purpose of the following PeopleSoft Enterprise Governance, Risk, and Compliance applications: Application Access Controls Governor, Application Access Controls for PeopleSoft Enterprise, Configuration Controls Governor, and Configuration Controls for PeopleSoft Enterprise, the number of Monitored Users is equal to the total number of unique PeopleSoft Enterprise (or any other custom applications / programs) users (individuals) that the program monitors.

**Network Device:** is defined as the hardware and/or software whose primary purpose is to route and control communications between computers or computer networks. Examples of network devices include but are not limited to, routers, firewalls and network load balancers.

**Non Employee User - External:** is defined as an individual, who is not your employee, contractor or outsourcer, authorized by you to use the application programs which are installed on a single server or multiple servers, regardless of whether or not the individual is actively using the programs at any given time.

**Partner Organization:** is defined as an external third party business entity that provides value-added services in marketing and selling your products. Depending upon the type of industry, partner organizations play different roles and are recognized by different names such as reseller, distributor, agent, dealer or broker.

**Person:** is defined as your employee or contractor who is actively working on behalf of your organization or a former employee who has one or more benefit plans managed by the system or continues to be paid through the system. For Project Resource Management, a person is defined as an individual who is scheduled on a project. The total number of licenses needed is to be based on the peak number of part-time and full-time people whose records are recorded in the system.

**Ported Number:** is defined as the telephone number that end users retain as they change from one service provider to another. This telephone number originally resides on a telephone switch and is moved into the responsibility of another telephone switch.

**Record:** The Customer Hub B2B is a bundle that includes two components, Siebel Universal Customer Master B2B and Oracle Customer Data Hub. For the purposes of the Customer Hub B2B application, record is defined as the total number of unique customer database records stored in the Customer Hub B2B application (i.e., stored in a component of Customer Hub B2B). A customer database record is a unique business entity or company record which is stored as an account for the Siebel Universal Customer Master B2B product or as an organization for the Oracle Customer Data Hub product.

The Customer Hub B2C is a bundle that includes two components, Siebel Universal Customer Master B2C and Oracle Customer Data Hub. For the purposes of the Customer Hub B2C application, record is defined as the total number of unique customer database records stored in the Customer Hub B2C application (i.e., stored in a component of Customer Hub B2C). A customer database record is a unique consumer (i.e., physical person) record which is stored as a contact for the Siebel Universal Customer Master product or as a person for the Oracle Customer Data Hub product.

The Product Hub is a bundle that includes two components, Siebel Universal Product Master and Oracle Product Information Management Data Hub. For the purposes of the Product Hub application, record is defined as the total number of unique product database records stored in the Product Hub application (i.e., stored in a component of Product Hub). A product database record is a unique product component or SKU stored in the MTL\_SYSTEM\_ITEMS table with an active or inactive status and does not include any instance items (i.e. \*-star items) or organization assignments of the same item.

For the purposes of the Case Hub program a record is defined as the total number of unique case database records that may be stored in the Case Hub application.. A case database record is a unique request or issue requiring investigation or service stored in S\_CASE table with an active or inactive status.

For purposes of the Site Hub application, a record will be defined as the total number of unique site database records stored in the RRS\_SITES\_B table of the Site Hub application. A site database record is a unique site (e.g., an asset, a building, part of a building, such as a store or a franchise within the store, an ATM, etc.) which is stored as a site in the Oracle Site Hub product.

For the purposes of the Case Hub program a record is defined as the total number of unique case database records that may be stored in the Case Hub application.. A case database record is a unique request or issue requiring investigation or service stored in S\_CASE table with an active or inactive status.

For all programs licensed as record, please see the application licensing prerequisites as specified in the Applications Licensing Table which may be accessed at <http://oracle.com/contracts> for the grant and restrictions of the underlying Oracle technology.

**RosettaNet Partner Interface Processes® (PIPs®):** are defined as business processes between trading partners. Preconfigured system-to-system XML-based dialogs for the relevant E-Business Suite Application(s) are provided. Each preconfigured PIP includes a business document with the vocabulary and a business process with the choreography of the message dialog.

**Service Order Line:** is defined as the total number of service order entry line items processed by the program during a 12 month period. Multiple service order entry line items may be entered as part of an individual customer service order or quote. You may not exceed the licensed number of Service Order Lines during any 12 month period unless you acquire additional Service Order Line licenses from us.

**Subscriber:** is defined as (a) a working telephone number for all wireline devices; (b) a portable handset or paging device that has been activated by you for wireless communications and paging; (c) a residential drop or a nonresidential device serviced by a cable provider; or (d) a live connected utility meter. The total number of Subscribers is equal to the aggregate of all types of Subscribers. If your business is not defined in the primary definition of Subscriber above, Subscriber is defined as each U.S. \$1,000 increment of your gross annual revenue as reported to the SEC in your annual report or the equivalent accounting or reporting document.

**Suite:** is defined as all the functional software components described in the product documentation.

**Tape Drive:** Tape drives are defined as mechanical devices used to sequentially write, read and restore data from magnetic tape media. Typically used, but not limited to, data protection and archival purposes, tape drives are deployed either as a standalone unit(s) or housed within a robotic tape library. Examples of tape drive include but are not limited to, Linear Tape Open (LTO), Digital Linear Tape (DLT), Advanced Intelligent Type (AIT), Quarter-Inch Cartridge (QIC), Digital Audio Tape (DAT), and 8mm Helical Scan.

**Terabyte:** is defined as a terabyte of computer storage space used by a storage filer equal to one trillion bytes.

**Trainee:** is defined as an employee, contractor, student or other person who is being recorded by the program.

**UPK Developer:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Developers may create, modify, view and interact with simulations and documentation.

**UPK Employee:** is defined as an active employee of yours. (note: The value of these applications is determined by the size of the active employee population and not the number of actual users. Therefore, all of your active employees must be included in your order when licensing these applications). UPK Employees may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**UPK Module:** is defined as the functional software component described in the program documentation.

**UPK User:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Users may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**Workstation:** is defined as the client computer from which the programs are being accessed, regardless of where the program is installed.

## DEFINITIONS (Continued)

**\$M Freight Under Management:** is defined as one million U.S. dollars of the total transportation value of tendered orders for all shipments for a given calendar year during the term of the license. FUM shall include the combined total of actual freight purchased by you, plus the cost of freight for shipments managed by you (e.g., you are not purchasing transportation services on behalf of your clients but are providing transportation management services for your clients). Freight that is paid by a third party shall also be included in the FUM total (e.g., inbound shipments from suppliers to you with freight terms of prepaid).

**\$M in Revenue:** is defined as one million United States dollars in all income (interest income and non interest income) before adjustments for expenses and taxes generated by You during a fiscal year.

**\$M in Managed Assets:** is defined as one million U.S. dollars of the following total: (1) Book value of investment in capital leases, direct financing leases and other finance leases, including residuals, whether owned or managed for others, active on the program, plus (2) Book value of assets on operating leases, whether owned or managed for others, active on the program, plus (3) Book value of loans, notes, conditional sales contracts and other receivables, owned or managed for others, active on the program, plus (4) Book value of non earning assets, owned or managed for others, which were previously leased and active on the program, including assets from term terminated leases and repossessed assets, plus (5) Original cost of assets underlying leases and loans, originated and active on the program, then sold within the previous 12 months.

**\$M Revenue Under Management:** is defined as one million U.S. dollars in all income (interest income and non interest income) before adjustments for expenses and taxes generated by you during a fiscal year for the product lines for which the programs are used.

For a complete list of products offered by Oracle Corporation, please visit the Oracle eDelivery site:  
<http://edelivery.oracle.com>

## ORACLE SUPPORT SERVICES

Oracle Support Services (OSS) offers the following programs: Software Update License & Support to provide customers with the right to Oracle product upgrades and 24x7 support of all Oracle products, and Oracle Advanced Customer Support for a menu of additional services designed to provide an enhanced level of support. Services may vary by country. For availability, contact your local Support Sales representative. For a complete description of Oracle Support Services programs, refer to the Sales Support website at <http://www.oracle.com/Support>

### Software Update License & Support

Software Updates License & Support provides customers with the right to product upgrades and 24x7 technical support, and is available for five years from the release date of the product. Product upgrades includes upgraded versions of software, maintenance releases and patches. Customers receive direct access Oracle experts for product-specific questions about installing and operating Oracle software. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests.

### Support Renewals

Prices shown on this price list are annual fees that apply to both perpetual and term licenses for first year support only. The price of a technical support renewal for Software Update License & Support is the technical support fees paid for the same licenses in the prior year, increased by the Inflationary Adjustment Rate (IAR). For licenses with an active Contractual Cap Rate (CCR), support is increased by the lower CCR or the IAR. In all cases, any valid technical support cap included in a license agreement or ordering document that governs the licenses, limits the renewal adjustment. For more information on renewal adjustments, contact your Support Sales representative.

### Advanced Customer Support

Advanced Customer Support is designed to provide an enhanced level of support to Oracle customers. Advanced Customer Support delivers tailored, flexible support solutions built to meet the customers' specific business requirements. Advanced Customer Support customers have the flexibility to purchase standard or combine standard services with specific offerings to provide a full solution.

Contact your local Support Sales representative for Advanced Customer Support information and pricing.

### Incident Server Support Packages

Incident Server Support Packages provide incident-based web support for the following limited product sets:

- Oracle Database Server Support Package (2,300 USA (Dollar) for 10 incidents on one server):  
Oracle Database Enterprise Edition, Oracle Database Standard Edition, Standard Edition One, Partitioning, Real Application Clusters
- Oracle Application Server Support Package (1,150 USA (Dollar) for 10 incidents on one server):  
Internet Application Server Enterprise Edition, Internet Application Server Standard Edition, Internet Application Server Java Edition

With the purchase of Incident Server Support Packages, customers receive access to OracleMetaLink, which provides 24x7 web-based technical support, including web-based Technical Assistance Requests.

### JDeveloper Support

JDeveloper Support is a 24x7 support service that provides direct access to Oracle experts for product-specific questions about installing and operating Oracle JDeveloper. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests. JDeveloper Support is priced at 218.90 USA (Dollar) per Named User Plus per annum. Price applies to first year support only. JDeveloper Support is available only for the free version of JDeveloper downloaded from OTN after Jun 28, 2005. All standard Oracle support policies, as outlined in the Technical Support Policies, are applicable to JDeveloper purchased before this date.

### Customer Support Services Policies and Definitions

The complete policy can be found in the Technical Support Policies at <http://www.oracle.com/support>

### Extended Support

Customers with current Software Updates, License & Support can support their product for a further 3 years, past the initial 5 years from the general availability date of the product, by purchasing Extended Support. Extended Support fees are applied to the desupported Oracle programs only. Extended Support fees consist of the prior year's fee for Software Updates & Support plus the applicable renewal adjustment, plus an additional fee based on the year. Additional fees are as follows:

Year 6 after product release: 10% of current year's Software Update License & Support

Year 7 after product release: 20% of current year's Software Update License & Support

Year 8 after product release: 20% of current year's Software Update License & Support

Extended Support offers the following:

- Updates, fixes and security alerts
- Tax, legal and regulatory updates
- Upgrade scripts
- Technical support
- Major product and technology releases

### Sustaining Support

Sustaining Support offered in years 9 and beyond provides technical support—i.e., access to Oracle's online and call-center support—and rights to future products for as long the customer is purchasing support. Sustaining support is charged as per renewal pricing, found in the "Support Renewals" section above.

Sustaining Support provides:

- Technical Support
- Access to MetaLink/Customer Connection
- Major product and technology releases
- Pre-existing fixes

### North American Payroll Tax Updates

North American Payroll Tax Updates is available for programs in the Sustaining Support phase of Oracle's product support lifecycle. Customers who acquire North American Payroll Tax Updates will receive a tax year of tax updates for Oracle payroll applications. North American Payroll Tax Updates is available for \$50,000 per annum. This service does not attract the eBusiness Discount, and will not be pro-rated to partial years.

In order to acquire North American Payroll Tax Updates, programs must be currently supported with Software Update License & Support.

North American Payroll Tax Updates is not available in all countries or for all programs. Please contact your Support Sales Representative for service availability.

## ORACLE ON DEMAND

Oracle offers complete application, database, and hardware management services, which can help lower a customer's IT maintenance costs and increase support resolution time.

### Administration Services

Administration Services are system administration, application technology management and monitoring activities provided remotely by Oracle for licensed Oracle programs. Administration Services are contracted on yearly terms; the billing is annual in advance.

### Computer and Administration Services

Computer Services must be sold together with Administration Services. Computer and Administration Services are system administration, application technology management, and monitoring activities for licensed Oracle programs that are provided by Oracle from a data center hosting facility to which the customer has remote applications access. Computer and Administration Services are contracted on yearly terms; the billing is annual in advance.





**PeopleSoft Component Global Price List**  
September 17, 2009  
Software Investment Guide

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>Customer Relationship Management</b>				
Banking Transactions	870	191.40	Application User	5
Bill Presentment and Account Management	1,750	385.00	Application User	5
Client Management	3,500	770.00	Application User	5
CRM Portal Pack	1,750	385.00	Application User	5
CTI Integration	2,295	504.90	Application User	5
HelpDesk	120	26.40	Employee	All Employees
HelpDesk for Employee Self Service	30	6.60	Employee	All Employees
HelpDesk for Human Resources	120	26.40	Employee	All Employees
HelpDesk Upgrade - Restricted License to Standard License	60	13.20	Employee	All Employees
Infosync Client	1,750	385.00	Application User	5
Infosync Server	1,750	385.00	Application User	5
Integrated FieldService	4,595	1,010.90	Application User	5
Marketing	7,200	1,584.00	Application User	5
Mobile Account Planning	1,450	319.00	Application User	5
Mobile Configurator	2,600	572.00	Application User	5
Mobile FieldService	2,295	504.90	Application User	5
Mobile Order Capture	1,450	319.00	Application User	5
Mobile Sales	1,450	319.00	Application User	5
Multichannel Communications	1,950	429.00	Application User	5
Order Capture	5,800	1,276.00	Application User	5
Order Capture Self Service	3,500	770.00	Application User	5
Partner Commerce	2,300	506.00	Application User	5
Partner Marketing	1,450	319.00	Application User	5
Partner Planning	870	191.40	Application User	5
Partner Platform	5,800	1,276.00	Application User	5
Partner Sales	1,450	319.00	Application User	5
Partner Service	870	191.40	Application User	5
Phone Number Administration	870	191.40	Application User	5
Policy and Claims Presentment	1,450	319.00	Application User	5
Real-Time Advisor	3,500	770.00	Application User	5
Sales	7,500	1,650.00	Application User	5
Sales for Blackberry	4,350	957.00	Application User	5
Services Management	2,600	572.00	Application User	5
SmartViews	4,350	957.00	Application User	5
Strategic Account Planning	4,350	957.00	Application User	5
Support	13,795	3,034.90	Application User	5
Support for Customer Self Service	1,450	319.00	Application User	5
Support Upgrade - Restricted License to Standard License	2,900	638.00	Application User	5
TeleSales	2,900	638.00	Application User	5
Workforce Communications	105	23.10	Employee	All Employees
<b>Supply Chain Management</b>				
Catalog Management	9,100	2,002.00	Application User	5
Collaborative Supply Management	3,650	803.00	Application User	5
Discrete Manufacturing	4,595	1,010.90	Application User	5
eProcurement	80	17.60	Application User	5
eSupplier Connection	9,195	2,022.90	Application User	5
Flow Production	1,050	231.00	Application User	5
Inventory	4,595	1,010.90	Application User	5
Inventory Policy Planning	13,800	3,036.00	Application User	5
Order Management	5,100	1,122.00	Application User	5
Product Configurator	3,800	836.00	Application User	5
Promotions Management	5,100	1,122.00	Application User	5
Purchasing	4,595	1,010.90	Application User	5
Services Procurement	2,995	658.90	Application User	5
Strategic Sourcing	9,195	2,022.90	Application User	5
Supplier Contract Management	6,895	1,516.90	Application User	5
Supply Chain Portal Pack	2,525	555.50	Application User	5
Supply Planning	12,300	2,706.00	Application User	5
<b>Asset Lifecycle Management</b>				
Asset Lifecycle Management Portal Pack	1,185	260.70	Application User	5
Enterprise Asset Management	4,595	1,010.90	Application User	5
Real Estate Management	4,595	1,010.90	Application User	5

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>ESA</b>				
Contracts	6,895	1,516.90	Application User	5
ESA Portal Pack	1,100	242.00	Application User	5
Expenses	6	1.32	Expense Report	1,000
Grants	7,125	1,567.50	Application User	5
Pay/Bill Management	5,395	1,186.90	Application User	5
Program Management	2,895	636.90	Application User	5
Project Costing	4,595	1,010.90	Application User	5
Proposal Management	1,725	379.50	Application User	5
Resource Management	3,495	768.90	Application User	5
<b>Financials</b>				
eSettlements	1,950	429.00	Application User	5
Financials	4,595	1,010.90	Application User	5
Financials Portal Pack	1,185	260.70	Application User	5
Transaction Billing Processor	1,595	350.90	Application User	5
Treasury	28,995	6,378.90	Application User	5
<b>HRMS</b>				
Absence Management	52	11.44	Employee	All Employees
Benefits Administration	85	18.70	Employee	All Employees
Directory Interface	12	2.64	Employee	All Employees
eCompensation	35	7.70	Employee	All Employees
ePerformance	105	23.10	Employee	All Employees
HRMS Portal Pack	12	2.64	Employee	All Employees
Human Resources	185	40.70	Employee	All Employees
Payroll	225	49.50	Employee	All Employees
Payroll Interface	70	15.40	Employee	All Employees
Payroll Interface Connector for ADP Connection	35	7.70	Employee	All Employees
Pension Administration	85	18.70	Employee	All Employees
Recruiting Solutions	75	16.50	Employee	All Employees
Stock Administration	58	12.76	Employee	All Employees
Time and Labor	110	24.20	Employee	All Employees
Oracle Workforce Scheduling	225	49.50	Employee	All Employees
<b>Learning Solutions</b>				
Enterprise Learning Management	105	23.10	Employee	All Employees
<b>Campus Solutions</b>				
Gradebook	12	2.64	FTE Student	All Students
Campus Self Service	35	7.70	FTE Student	All Students
Contributor Relations	1,350	297.00	Application User	5
Student Administration	185	40.70	FTE Student	All Students
Student Administration Integration Pack	17	3.74	FTE Student	All Students
<b>Portals</b>				
Community Portal	430	94.60	Application User	5
Enterprise Portal	600	132.00	Application User	5
<b>CRM Analytics (EPM)</b>				
CRM Warehouse	5,100	1,122.00	Application User	25
<b>Supply Chain Analytics (EPM)</b>				
Supply Chain Warehouse	5,100	1,122.00	Application User	25
<b>Workforce Analytics (EPM)</b>				
HCM Warehouse	5,100	1,122.00	Application User	100
Workforce Planning	17	3.740	Employee	All Employees
Workforce Rewards	17	3.740	Employee	All Employees
<b>Financial/ESA Analytics</b>				
Financials Warehouse	5,100	1,122.00	Application User	25
Financials Warehouse for Public Sector and Higher Education	5,800	1,276.00	Application User	25
Project Portfolio Management	6,895	1,516.90	Application User	5
<b>Campus Solutions Analytics</b>				
Campus Solutions Warehouse	5,800	1,276.00	Application User	100

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>PeopleTools</b>				
PeopleTools-Enterprise Development	1,150	253.00	Application User	5
PeopleTools-Enterprise Development Starter Kit	260	57.20	Application User	5
Process Modeler Client	130	28.60	Application User	5
<b>Fusion Intelligence</b>				
Fusion Campus Solutions Intelligence for PeopleSoft Enterprise	3,500	770.00	Application User	100
<b>Governance, Risk, and Compliance</b>				
Governance, Risk, and Compliance Manager	4,595	1,010.90	Application User	40
Fusion Governance, Risk, and Compliance Intelligence	4,595	1,010.90	Application User	10
Application Access Controls Governor	895	196.90	Monitored User	100
Option: Application Access Controls for PeopleSoft Enterprise	200	44.00	Monitored User	100
Configuration Controls Governor	315	69.30	Monitored User	100
Option: Configuration Controls for PeopleSoft Enterprise	255	56.10	Monitored User	100
<b>Application Integration Architecture</b>				
Application Integration Architecture Foundation Pack	46,000	10,120.00	Processor	1
Application Integration Architecture Foundation Pack	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Communications	46,000	10,120.00	Processor	1
Application Integration Architecture Foundation Pack Extension for Communications	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Insurance	46,000	10,120.00	Processor	1
Application Integration Architecture Foundation Pack Extension for Insurance	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Utilities	46,000	10,120.00	Processor	1
Application Integration Architecture Foundation Pack Extension for Utilities	920	202.40	Named User Plus	1
Oracle Enterprise Taxation Management Integration to PeopleSoft Enterprise Financials for General Ledger and Accounts Payable	35,000	7,700.00	Processor	1
Oracle Financials Accounting Hub Integration Pack for PeopleSoft General Ledger	35,000	7,700.00	Processor	1
Oracle Retail Merchandising Integration Pack for PeopleSoft Enterprise Financials: Financial Operations Control	70,000	15,400.00	Processor	1
Oracle Utilities Customer Care and Billing Integration to PeopleSoft Enterprise Financials for General Ledger and Accounts Payable	35,000	7,700.00	Processor	1
<b>Other</b>				
Oracle Tutor	570	125.40	Application User	50
<b>UPK</b>				
Oracle User Productivity Kit	17,500	3,850.00	UPK Developer	1
Oracle User Productivity Kit	60	13.20	UPK User	50
Oracle User Productivity Kit	30	6.60	UPK Employee	500
Oracle User Productivity Kit Professional	25,000	5,500.00	UPK Developer	1
Oracle User Productivity Kit Professional	80	17.60	UPK User	50
Oracle User Productivity Kit Professional	40	8.80	UPK Employee	500
<b>User Productivity Kit Content Materials for CRM</b>				
PeopleSoft Enterprise UPK for HelpDesk Human Resources				
(up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK for Online Marketing				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK for Support				
(up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>User Productivity Kit Content Materials for HRMS</b>				
PeopleSoft Enterprise UPK Absence Management (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Benefits Administration (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK eBenefits (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK eCompensation Manager Desktop (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK ePay (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK ePerformance (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK eProfile (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK eProfile Manager Desktop (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Human Resources (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Payroll for North America (up to 4K employees and/or \$1 billion in revenue)	34,500	7,590.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Talent Acquisition Manager (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Time & Labor (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Learning Solutions</b>				
PeopleSoft Enterprise UPK Enterprise Learning Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Financials/ESA Software</b>				
PeopleSoft Enterprise UPK Asset Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK for Cash Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Contracts (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Expenses (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK General Ledger (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Grants (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Payables (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Project Costing (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Receivables (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>User Productivity Kit Content Materials for EPM Financials/ESA</b>				
PeopleSoft Enterprise UPK Planning and Budgeting (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Supply Chain Management</b>				
PeopleSoft Enterprise UPK Billing (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK eProcurement (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Inventory (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Order Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Purchasing (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
PeopleSoft Enterprise UPK for Strategic Sourcing (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Portals</b>				
PeopleSoft Enterprise UPK Enterprise Portal (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Campus Solutions</b>				
PeopleSoft Enterprise UPK for Contributor Relations (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Student Administration (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
<b>Other User Productivity Kit Content Materials</b>				
PeopleSoft Enterprise UPK Fundamentals for Campus Solutions (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Fundamentals for Financials and Supply Chain Management Software Modules (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Fundamentals for HRMS Software Modules (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Reporting Tools for Campus Solutions (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Reporting Tools for Financials/ESA and Supply Chain Management Software Modules (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Reporting Tools for HRMS Software Modules (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
PeopleSoft Enterprise UPK Reporting Tools for PeopleTools (up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable

	Component License Price	Software Update License & Support	Licensing Metric	Minimum
<b>3rd Party Products - Not available for distribution by Oracle partner</b>				
<b>Microfocus - Not available for distribution by Oracle partner</b>				
Micro Focus International Ltd. Net Express COBOL for Windows				
1 Named User	16,000	3,520.00	See Supplement	not applicable
2 Named Users	28,800	6,336.00	See Supplement	not applicable
3 Named Users	40,500	8,910.00	See Supplement	not applicable
5 Named Users	65,500	14,410.00	See Supplement	not applicable
12 Named Users	115,000	25,300.00	See Supplement	not applicable
25 Named Users	172,500	37,950.00	See Supplement	not applicable
Micro Focus International Ltd. Server Express COBOL for UNIX®				
1 Named User	16,000	3,520.00	See Supplement	not applicable
2 Named Users	28,800	6,336.00	See Supplement	not applicable
3 Named Users	40,500	8,910.00	See Supplement	not applicable
5 Named Users	65,500	14,410.00	See Supplement	not applicable
12 Named Users	115,000	25,300.00	See Supplement	not applicable
25 Named Users	172,500	37,950.00	See Supplement	not applicable
Micro Focus International Ltd. Server Express - Migration from Object COBOL				
2 Named Users	23,000	5,060.00	See Supplement	not applicable
3 Named Users	32,000	7,040.00	See Supplement	not applicable
5 Named Users	52,500	11,550.00	See Supplement	not applicable
12 Named Users	92,000	20,240.00	See Supplement	not applicable
25 Named Users	138,000	30,360.00	See Supplement	not applicable
<b>Ascential - Not available for distribution by Oracle partner</b>				
Ascential PACK for Oracle Applications	86,500	19,030.00	See Supplement	not applicable
Ascential PACK for SAP BW	86,500	19,030.00	See Supplement	not applicable
Ascential PACK for SAP R/3	86,500	19,030.00	See Supplement	not applicable
Ascential PACK for Siebel	86,500	19,030.00	See Supplement	not applicable
<b>Business Objects - Not available for distribution by Oracle partner</b>				
Crystal Enterprise/Business Objects Enterprise for PeopleSoft Enterprise Additional Concurrent Access Licenses (bundles of 5)	28,800	6,336.00	See Supplement	not applicable

## DEFINITIONS

**Application User:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time.

**Employee:** is defined as all of your full-time, part-time, temporary employees and all of your agents, contractors and consultants. The quantity of the licenses required is determined by the number of Employees and not the actual number of users. In addition, if you elect to outsource any business function(s) to another company, all of the company's full-time, part-time, temporary employees and agents, contractors and consultants that are providing the outsourcing services for you must be counted for the purposes of determining the number of Employees.

**FTE Student:** is defined as any full-time student enrolled in your institution and any part-time student enrolled in your institution counts as 25% of an FTE Student. The definition of "full-time" and "part-time" is based on your policies for student classification. If the number of FTE Students is a fraction, that number will be rounded to the nearest whole number for purposes of license quantity requirements.

**Expense Report:** is defined as the total number of expense reports by Expenses during a 12 month period. You may not exceed the licensed number of expense reports during any 12 month period.

**FTE Student:** is defined as any full-time student enrolled in your institution and any part-time student enrolled in your institution counts as 25% of an FTE Student. The definition of "full-time" and "part-time" is based on your policies for student classification. If the number of FTE Students is a fraction, that number will be rounded to the nearest whole number for purposes of license quantity requirements.

**Monitored User:** is defined as an individual who is monitored by an Analytics program which is installed on a single server or multiple servers, regardless of whether the individual is actively being monitored at any given time.

Individual users who are licensed for an Analytics program by either Named User Plus or Application User may not be licensed by Monitored User.

For the purpose of the Usage Accelerator Analytics program, every user of your licensed CRM Sales application program must be licensed.

For the purpose of the Human Resources Compensation Analytics program, all of your employees must be licensed.

For the purpose of the following Oracle Governance, Risk, and Compliance applications: Application Access Controls Governor, Application Access Controls for E-Business Suite, Configuration Controls Governor, Configuration Controls for E-Business Suite, Transaction Controls Governor, Preventive Controls Governor, and Governance, Risk, and Compliance Controls Suite, the number of Monitored Users is equal to the total number of unique E-Business Suite users (individuals) being monitored by the program(s), as created/defined in the User Administration function of E-Business Suite. Users of iProcurement and/or Self-Service Human Resources are excluded.

For the purpose of the following PeopleSoft Enterprise Governance, Risk, and Compliance applications: Application Access Controls Governor, Application Access Controls for PeopleSoft Enterprise, Configuration Controls Governor, and Configuration Controls for PeopleSoft Enterprise, the number of Monitored Users is equal to the total number of unique PeopleSoft Enterprise (or any other custom applications/programs) users (individuals) that the program monitors.

**Named User Plus:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. A non human operated device will be counted as a named user plus in addition to all individuals authorized to use the programs, if such devices can access the programs. If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end. Automated batching of data from computer to computer is permitted. You are responsible for ensuring that the named user plus per processor minimums are maintained for the programs contained in the user minimum table in the licensing rules section; the minimums table provides for the minimum number of named users plus required and all actual users must be licensed.



## DEFINITIONS continued

**Processor:** shall be defined as all processors where the Oracle programs are installed and/or running. Programs licensed on a processor basis may be accessed by your internal users (including agents and contractors) and by your third party users. The number of required licenses shall be determined by multiplying the total number of cores of the processor by a core processor licensing factor specified on the Oracle Processor Core Factor Table which can be accessed at <http://oracle.com/contracts>. All cores on all multicore chips for each licensed program are to be aggregated before multiplying by the appropriate core processor licensing factor and all fractions of a number are to be rounded up to the next whole number. When licensing Oracle programs with Standard Edition One or Standard Edition in the product name, a processor is counted equivalent to an occupied socket; however, in the case of multi-chip modules, each chip in the multi-chip module is counted as one occupied socket.

For example, a multicore chip based server with an Oracle Processor Core Factor of 0.25 installed and/or running the program (other than Standard Edition One programs or Standard Edition programs) on 6 cores would require 2 processor licenses (6 multiplied by a core processor licensing factor of .25 equals 1.50, which is then rounded up to the next whole number, which is 2). As another example, a multicore server for a hardware platform not specified in the Oracle Processor Core Factor Table installed and/or running the program on 10 cores would require 10 processor licenses (10 multiplied by a core processor licensing factor of 1.0 for 'All other multicore chips' equals 10).

For the purposes of the following program: Healthcare Transaction Base, only the processors on which Internet Application Server Enterprise Edition and Healthcare Transaction Base programs are installed and/or running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: iSupport, iStore and Configurator, only the processors on which Internet Application Server (Standard Edition and/or Enterprise Edition) and the licensed program (e.g., iSupport, iStore and/or Configurator) are running must be counted for the purpose of determining the number of licenses required for the licensed program; under these licenses you may also install and/or run the licensed program on the processors where a licensed Oracle Database (Standard Edition and/or Enterprise Edition) is installed and/or running.

For the purposes of the following programs: Configuration Management Pack for Non-Oracle Systems, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non-Oracle Databases, System Monitoring Plug-in for Non-Oracle Middleware, Diagnostics Pack for Non-Oracle Middleware, and Provisioning Pack, only the processors on which the third party program that is being managed/monitored are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, and Application Management Pack for PeopleSoft, all processors on which the middleware and/or database software that support the respective application program are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Data Integrator Enterprise Edition, Data Integrator and Application Adapter for Data Integration, Informatica PowerCenter and PowerConnect Adapters, Application Adapters for Data Integration, and Application Adapter for Warehouse Builder for: PeopleSoft, Oracle E-Business Suite, Siebel, and SAP, only the processor(s) on which the target database is running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Audit Vault Collection Agent, only the processors of the database sources from which audit data is collected must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: In-Memory Database Cache, only the processors on which the Times Ten In-Memory Database component of the In-Memory Database Cache program is installed and/or running must be counted for the purpose of determining the number of licenses required.

**UPK Developer:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Developers may create, modify, view and interact with simulations and documentation.

**UPK Employee:** is defined as an active employee of yours. (note: The value of these applications is determined by the size of the active employee population and not the number of actual users. Therefore, all of your active employees must be included in your order when licensing these applications). UPK Employees may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**UPK User:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Users may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**UPK Module:** is defined as the functional software component described in the product documentation.

For a complete list of products offered by Oracle Corporation, please visit the Oracle eDelivery site:  
<http://edelivery.oracle.com>

## GENERAL LICENSING RULES

### TERM DESIGNATION

If your Program License does not specify a term, the Program license is perpetual and shall continue unless terminated as otherwise provided in the Agreement.

**5 Year Term:** A Program license specifying a 5 Year Term shall commence on the Effective Date of the order and shall continue for a period of 5 years. At the end of the 5 Year Term the Program license shall terminate automatically.

**4 Year Term:** A Program license specifying a 4 Year Term shall commence on the Effective Date of the order and shall continue for a period of 4 years. At the end of the 4 Year Term the Program license shall terminate automatically.

**3 Year Term:** A Program license specifying a 3 Year Term shall commence on the Effective Date of the order and shall continue for a period of 3 years. At the end of the 3 Year Term the Program license shall terminate automatically.

**2 Year Term:** A Program license specifying a 2 Year Term shall commence on the Effective Date of the order and shall continue for a period of 2 years. At the end of the 2 Year Term the Program license shall terminate automatically.

**1 Year Term:** A Program license specifying a 1 Year Term shall commence on the Effective Date of the order and shall continue for a period of 1 year. At the end of the 1 Year Term the Program license shall terminate automatically.

Term licensing available for all PeopleSoft products. The list price for a term license is based on a specific percentage of the perpetual license price. Annual terms licenses are available from 1 to 5 years: 1 year - 20% of list; 2 year - 35% of list, 3 year - 50% of list, 4 year 60% of list and 5 year 70% of list. Support for all term licenses is 22% of net perpetual fee.

## ORACLE SUPPORT SERVICES

Oracle Support Services (OSS) offers the following programs: Software Update License & Support to provide customers with the right to Oracle product upgrades and 24x7 support of all Oracle products, and Oracle Advanced Customer Support for a menu of additional services designed to provide an enhanced level of support. Services may vary by country. For availability, contact your local Support Sales representative. For a complete description of Oracle Support Services programs, refer to the Sales Support website at <http://www.oracle.com/Support>

### Software Update License & Support

Software Updates License & Support provides customers with the right to product upgrades and 24x7 technical support, and is available for five years from the release date of the product. Product upgrades includes upgraded versions of software, maintenance releases and patches. Customers receive direct access Oracle experts for product-specific questions about installing and operating Oracle software. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests.

### Support Renewals

Prices shown on this price list are annual fees that apply to both perpetual and term licenses for first year support only. The price of a technical support renewal for Software Update License & Support is the technical support fees paid for the same licenses in the prior year, increased by the Inflationary Adjustment Rate (IAR). For licenses with an active Contractual Cap Rate (CCR), support is increased by the lower of the CCR or the IAR. In all cases, any valid technical support cap included in a license agreement or ordering document that governs the licenses, limits the renewal adjustment. For more information on renewal adjustments, contact your Support Sales representative.

### Advanced Customer Support

Advanced Customer Support is designed to provide an enhanced level of support to Oracle customers. Advanced Customer Support delivers tailored, flexible support solutions built to meet the customers' specific business requirements. Advanced Customer Support customers have the flexibility to purchase standard or combine standard services with specific offerings to provide a full solution.

Contact your local Support Sales representative for Advanced Customer Support information and pricing.

### Incident Server Support Packages

Incident Server Support Packages provide incident-based web support for the following limited product sets:

- Oracle Database Server Support Package (2,300 USA (Dollar) for 10 incidents on one server):  
Oracle Database Enterprise Edition, Oracle Database Standard Edition, Standard Edition One, Partitioning, Real Application Clusters, Advanced Compression
- Oracle Application Server Support Package (1,150 USA (Dollar) for 10 incidents on one server):  
Internet Application Server Enterprise Edition, Internet Application Server Standard Edition, Internet Application Server Java Edition

With the purchase of Incident Server Support Packages, customers receive access to Oracle *MetaLink*, which provides 24x7 web-based technical support, including web-based Technical Assistance Requests.

### Customer Support Services Policies and Definitions

The complete policy can be found in the Technical Support Policies at <http://www.oracle.com/support>

### Extended Support

Customers with current Software Updates, License & Support can support their product for a further 3 years, past the initial 5 years from the general availability date of the product, by purchasing Extended Support. Extended Support fees are applied to the desupported Oracle programs only. Extended Support fees consist of the prior year's fee for Software Updates & Support plus the applicable renewal adjustment, plus an additional fee based on the year. Additional fees are as follows:

Year 6 after product release: 10% of current year's Software Update License & Support  
Year 7 after product release: 20% of current year's Software Update License & Support  
Year 8 after product release: 20% of current year's Software Update License & Support

Extended Support offers the following:

- Updates, fixes and security alerts
- Tax, legal and regulatory updates
- Upgrade scripts
- Technical support
- Major product and technology releases

### Sustaining Support

Sustaining Support offered in years 9 and beyond provides technical support—i.e., access to Oracle's online and call-center support—and rights to future products for as long the customer is purchasing support. Sustaining support is charged as per renewal pricing, found in the "Support Renewals" section above.

Sustaining Support provides:

- Technical Support
- Access to MetaLink/Customer Connection
- Major product and technology releases
- Pre-existing fixes

## ORACLE ON DEMAND

Oracle offers complete application, database, and hardware management services, which can help lower a customer's IT maintenance costs and increase support resolution time.

### Administration Services

Administration Services are system administration, application technology management and monitoring activities provided remotely by Oracle for licensed Oracle programs. Administration Services are contracted on yearly terms; the billing is annual in advance.

### Computer and Administration Services

Computer Services must be sold together with Administration Services. Computer and Administration Services are system administration, application technology management, and monitoring activities for licensed Oracle programs that are provided by Oracle from a data center hosting facility to which the customer has remote applications access. Computer and Administration Services are contracted on yearly terms; the billing is annual in advance.



**JD Edwards Component Global Price List**  
September 17, 2009  
Software Investment Guide

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>EnterpriseOne</b>				
<b>Customer Relationship Management</b>				
Advanced Pricing	2,295	504.90	Application User	5
Branch Scripting	315	69.30	Application User	5
Case Management	2,375	522.50	Application User	5
CRM Foundation	640	140.80	Application User	5
Customer Self Service	1,025	225.50	Application User	5
PIM Sync	490	107.80	Application User	5
Sales Force Automation	1,200	264.00	Application User	5
Sales Order Management	4,595	1,010.90	Application User	5
Service Management	2,375	522.50	Application User	5
Service Management Foundation	375	82.50	Application User	5
Solution Advisor	850	187.00	Application User	5
<b>Manufacturing and Supply Chain Management</b>				
Advanced Stock Valuation	2,900	638.00	Application User	5
Agreement Management	4,595	1,010.90	Application User	5
Blend Management	4,595	1,010.90	Application User	5
Bulk Stock Inventory	2,900	638.00	Application User	5
Configurator	3,495	768.90	Application User	5
Demand Flow Manufacturing	3,495	768.90	Application User	5
Demand Scheduling Execution	4,595	1,010.90	Application User	5
Grower Management	4,595	1,010.90	Application User	5
Grower Pricing and Payments	4,595	1,010.90	Application User	5
Inventory Management	4,595	1,010.90	Application User	5
Manufacturing Management	4,595	1,010.90	Application User	5
Plant Manager Dashboard	1,145	251.90	Application User	5
Product Variants	2,795	614.90	Application User	5
Quality Management	1,495	328.90	Application User	5
Requirements Planning	1,495	328.90	Application User	5
RFID Processor	2,295	504.90	Application User	5
Transportation Management	4,595	1,010.90	Application User	5
Warehouse Management	3,450	759.00	Application User	5
<b>Supply Chain Planning (APS)</b>				
Advanced Planning Agent	300	66.00	\$M Cost of Goods Sold	150
Order Promising	2,125	467.50	\$M Cost of Goods Sold	150
PDP Collaborative Web Client	430	94.60	\$M Cost of Goods Sold	150
Production Scheduling	1,210	266.20	\$M Cost of Goods Sold	150
Production Scheduling - Process	1,210	266.20	\$M Cost of Goods Sold	150
<b>Demantra</b>				
Demantra Demand Management	1,800	396.00	\$M Cost of Goods Sold	150
Option: Demantra Advanced Forecasting and Demand Modeling	870	191.40	\$M Cost of Goods Sold	150
Option: Demantra Real-time Sales and Operations Planning	1,200	264.00	\$M Cost of Goods Sold	150
Demantra Predictive Trade Planning	1,800	396.00	\$M Cost of Goods Sold	150
Option: Demantra Deduction and Settlement Management	870	191.40	\$M Cost of Goods Sold	150
Option: Demantra Trade Promotion Optimization	870	191.40	\$M Cost of Goods Sold	150
Demantra Sales and Operations Planning Integration to Hyperion Planning	35,000	7,700.00	Processor	1
<b>Supply Management</b>				
Buyer Workspace	1,635	359.70	Application User	5
Operational Sourcing	4,595	1,010.90	Application User	5
Procurement and Subcontract Management	4,595	1,010.90	Application User	5
Requisition Self Service	80	17.60	Application User	5
Supplier Self Service	9,195	2,022.90	Application User	5
<b>Asset Lifecycle Management</b>				
Advanced Real Estate Forecasting	8,500	1,870.00	Application User	5
Capital Asset Management	4,595	1,010.90	Application User	5
Condition-Based Maintenance	800	176.00	Application User	5
Equipment Cost Analysis	800	176.00	Application User	5
Real Estate Management	3,700	814.00	Application User	5
Resource Assignments	570	125.40	Application User	5

## J.D. Edwards Component Price List

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>Project Management</b>				
Contract and Service Billing	3,495	768.90	Application User	5
Homebuilder Management	4,595	1,010.90	Application User	5
Project Costing	4,595	1,010.90	Application User	5
Project and Government Contract Accounting	4,595	1,010.90	Application User	5
<b>Financial Management Suite</b>				
Expense Management	6	1.32	Expense Report	1,000
Financial Management and Compliance Console	1,150	253.00	Application User	5
Financials	4,595	1,010.90	Application User	5
System Foundation	70	15.40	Application User	5
<b>Human Capital Management</b>				
eRecruit	30	6.60	Employee	All Employees
Human Resources	185	40.70	Employee	All Employees
Payroll	225	49.50	Employee	All Employees
Self-Service Human Resources	75	16.50	Employee	All Employees
Time and Labor	110	24.20	Employee	All Employees
<b>Tools &amp; Technology</b>				
Adapter for MQ Series	160	35.20	Application User	5
Adapter for MSMQ	160	35.20	Application User	5
Core Tools and Infrastructure	225	49.50	Application User	5
Technology Foundation	525	115.50	Application User	5
Technology Foundation Upgrade	300	66.00	Application User	5
Oracle Technology Foundation for JD Edwards EnterpriseOne	525	115.50	Application User	5
Oracle Technology Foundation for JD Edwards EnterpriseOne Upgrade	300	66.00	Application User	5
<b>Application Integration Architecture</b>				
Application Integration Architecture Foundation Pack	46,000	10,120.00	Processor	1
Application Integration Architecture Foundation Pack	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Communications	46,000	10,120.00	Processor	1
Application Integration Architecture Foundation Pack Extension for Communications	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Insurance	46,000	10,120.00	Processor	1
Application Integration Architecture Foundation Pack Extension for Insurance	920	202.40	Named User Plus	1
Application Integration Architecture Foundation Pack Extension for Utilities	46,000	10,120.00	Processor	1
Application Integration Architecture Foundation Pack Extension for Utilities	920	202.40	Named User Plus	1
Oracle CRM On Demand Integration Pack for JD Edwards EnterpriseOne: Lead to Order	35,000	7,700.00	Processor	1
Oracle Utilities Customer Care and Billing Integration to JD Edwards Financials for General Ledger and Accounts Payable	35,000	7,700.00	Processor	1
<b>Other</b>				
Oracle Tutor	570	125.40	Application User	50
<b>UPK</b>				
Oracle User Productivity Kit	17,500	3,850.00	UPK Developer	1
Oracle User Productivity Kit	60	13.20	UPK User	50
Oracle User Productivity Kit	30	6.60	UPK Employee	500
Oracle User Productivity Kit Professional	25,000	5,500.00	UPK Developer	1
Oracle User Productivity Kit Professional	80	17.60	UPK User	50
Oracle User Productivity Kit Professional	40	8.80	UPK Employee	500
<b>User Productivity Kit Content Materials for Manufacturing and Supply Chain Management</b>				
JD Edwards EnterpriseOne UPK for Configurator				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Financial Management</b>				
JD Edwards EnterpriseOne UPK Accounts Payable				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards EnterpriseOne UPK Accounts Receivable				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards EnterpriseOne UPK for Fixed Assets Accounting				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards EnterpriseOne UPK General Ledger				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable

## J.D. Edwards Component Price List

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>User Productivity Kit Content Materials for Supply Chain Management</b>				
JD Edwards EnterpriseOne UPK for Advanced Pricing				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards EnterpriseOne UPK Inventory Management				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards EnterpriseOne UPK Manufacturing - PDM				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards EnterpriseOne UPK for Sales Order Management				
(up to 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	70,000	15,400.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Supplier Relationship Management</b>				
JD Edwards EnterpriseOne UPK Procurement and Subcontract Management				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Asset Lifecycle Management</b>				
JD Edwards EnterpriseOne UPK for Advanced Real Estate Forecasting				
(up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
JD Edwards EnterpriseOne UPK for Real Estate Management				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Project Management</b>				
JD Edwards EnterpriseOne UPK for Homebuilder Management				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>Other User Productivity Kit Content Materials</b>				
JD Edwards EnterpriseOne UPK Fundamentals for EnterpriseOne				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable

## J.D. Edwards Component Price List

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>World Products</b>				
Distribution Management	4,595	1,010.90	Application User	5
Quality Management	315	69.30	Application User	5
Manufacturing Management	4,595	1,010.90	Application User	5
Project Management	4,595	1,010.90	Application User	5
Financial Management	4,595	1,010.90	Application User	5
Multi-Site Consolidations	520	114.40	Application User	5
Foundation	865	190.30	Application User	5
Human Resources Management	125	27.50	Employee	All Employees
Payroll	225	49.50	Employee	All Employees
Purchase Card Management	500	110.00	1K Transactions	20
<b>UPK</b>				
Oracle User Productivity Kit	17,500	3,850.00	UPK Developer	1
Oracle User Productivity Kit	60	13.20	UPK User	50
Oracle User Productivity Kit	30	6.60	UPK Employee	500
Oracle User Productivity Kit Professional	25,000	5,500.00	UPK Developer	1
Oracle User Productivity Kit Professional	80	17.60	UPK User	50
Oracle User Productivity Kit Professional	40	8.80	UPK Employee	500
<b>User Productivity Kit Content Materials for Distribution Management</b>				
JD Edwards World UPK for Inventory Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for Procurement (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for Sales Order Management (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Manufacturing Management</b>				
JD Edwards World UPK for Product Costing and Manufacturing Accounting (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for Product Data Management and Shop Floor Control (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for Requirements Planning and Production Scheduling (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Financials Management</b>				
JD Edwards World UPK for Accounts Payable (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for Accounts Receivable (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for Fixed Assets (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
JD Edwards World UPK for General Ledger (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Foundation</b>				
JD Edwards World UPK for Address Book (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for Common Foundation (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
JD Edwards World UPK for Technical Foundation (up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for World Writer (up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable

## J.D. Edwards Component Price List

	Component License Price	Software Update License & Support	License Metric	Minimum
<b>User Productivity Kit Content Materials for Human Capital Management</b>				
JD Edwards World UPK for Human Resources Management				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
JD Edwards World UPK for Payroll				
(up to 4K employees and/or \$1 billion in revenue)	17,500	3,850.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	35,000	7,700.00	UPK Module	not applicable
<b>User Productivity Kit Content Materials for Purchase Card Management</b>				
JD Edwards World UPK for Purchase Card Management				
(up to 4K employees and/or \$1 billion in revenue)	8,800	1,936.00	UPK Module	not applicable
(over 4K employees and/or \$1 billion in revenue)	17,600	3,872.00	UPK Module	not applicable
<b>3rd Party Products - Not available for distribution by Oracle partner</b>				
<b>Seagull - Not available for distribution by Oracle partner</b>				
JWalk Development Kit	18,400	4,048.00	See Supplement	not applicable



## DEFINITIONS

**Application User:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time.

**Cost of Goods Sold:** is defined as the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue.

**Employee:** is defined as all of your full-time, part-time, temporary employees and all of your agents, contractors and consultants. The quantity of the licenses required is determined by the number of Employees and not the actual number of users. In addition, if you elect to outsource any business function(s) to another company, all of the company's full-time, part-time, temporary employees and agents, contractors and consultants that are providing the outsourcing services for you must be counted for the purposes of determining the number of Employees.

**Expense Report:** is defined as the total number of expense reports processed by Expense Management during a 12 month period. You may not exceed the licensed number of expense reports during a 12 month period.

**Named User Plus:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. A non human operated device will be counted as a named user plus in addition to all individuals authorized to use the programs, if such devices can access the programs. If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end. Automated batching of data from computer to computer is permitted. You are responsible for ensuring that the named user plus per processor minimums are maintained for the programs contained in the user minimum table in the licensing rules section; the minimums table provides for the minimum number of named users plus required and all actual users must be licensed.

**1K Transactions:** is defined as one thousand unique transactions processed through the program during a 12 month period. You may not exceed the licensed number of transactions during a 12 month period unless you acquire additional transaction licenses from Oracle. For Oracle Contact Center Anywhere, a unique transaction is defined as one of the following: inbound phone call, outbound phone call (direct dialed, preview dialed, predictive dialed, web call back), workgroup fax, workgroup email/voice mail, and chat session (inbound sessions / web collaboration with agents). For JD Edwards World Purchase Card Management, a unique transaction is defined as a single charge processed by the program.

**Processor:** shall be defined as all processors where the Oracle programs are installed and/or running. Programs licensed on a processor basis may be accessed by your internal users (including agents and contractors) and by your third party users. The number of required licenses shall be determined by multiplying the total number of cores of the processor by a core processor licensing factor specified on the Oracle Processor Core Factor Table which can be accessed at <http://oracle.com/contracts>. All cores on all multicore chips for each licensed program are to be aggregated before multiplying by the appropriate core processor licensing factor and all fractions of a number are to be rounded up to the next whole number. When licensing Oracle programs with Standard Edition One or Standard Edition in the product name, a processor is counted equivalent to an occupied socket; however, in the case of multi-chip modules, each chip in the multi-chip module is counted as one occupied socket.

For example, a multicore chip based server with an Oracle Processor Core Factor of 0.25 installed and/or running the program (other than Standard Edition One programs or Standard Edition programs) on 6 cores would require 2 processor licenses (6 multiplied by a core processor licensing factor of .25 equals 1.50, which is then rounded up to the next whole number, which is 2). As another example, a multicore server for a hardware platform not specified in the Oracle Processor Core Factor Table installed and/or running the program on 10 cores would require 10 processor licenses (10 multiplied by a core processor licensing factor of 1.0 for 'All other multicore chips' equals 10).

For the purposes of the following program: Healthcare Transaction Base, only the processors on which Internet Application Server Enterprise Edition and Healthcare Transaction Base programs are installed and/or running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: iSupport, iStore and Configurator, only the processors on which Internet Application Server (Standard Edition and/or Enterprise Edition) and the licensed program (e.g., iSupport, iStore and/or Configurator) are running must be counted for the purpose of determining the number of licenses required for the licensed program; under these licenses you may also install and/or run the licensed program on the processors where a licensed Oracle Database (Standard Edition and/or Enterprise Edition) is installed and/or running.

For the purposes of the following programs: Configuration Management Pack for Non-Oracle Systems, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non-Oracle Databases, System Monitoring Plug-in for Non-Oracle Middleware, Diagnostics Pack for Non-Oracle Middleware, and Provisioning Pack, only the processors on which the third party program that is being managed/monitored are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, and Application Management Pack for PeopleSoft, all processors on which the middleware and/or database software that support the respective application program are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Data Integrator Enterprise Edition, Data Integrator and Application Adapter for Data Integration, Informatica PowerCenter and PowerConnect Adapters, Application Adapters for Data Integration, and Application Adapter for Warehouse Builder for: PeopleSoft, Oracle E-Business Suite, Siebel, and SAP, only the processor(s) on which the target database is running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Audit Vault Collection Agent, only the processors of the database sources from which audit data is collected must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: In-Memory Database Cache, only the processors on which the Times Ten In-Memory Database component of the In-Memory Database Cache program is installed and/or running must be counted for the purpose of determining the number of licenses required.

**UPK Developer:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Developers may create, modify, view and interact with simulations and documentation.

**UPK Employee:** is defined as an active employee of yours. (note: The value of these applications is determined by the size of the active employee population and not the number of actual users. Therefore, all of your active employees must be included in your order when licensing these applications). UPK Employees may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**UPK User:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Users may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**UPK Module:** is defined as the functional software component described in the product documentation.

For a complete list of products offered by Oracle Corporation, please visit the Oracle eDelivery site:  
<http://edelivery.oracle.com>

## GENERAL LICENSING RULES

### TERM DESIGNATION

If your Program License does not specify a term, the Program license is perpetual and shall continue unless terminated as otherwise provided in the Agreement.

**5 Year Term:** A Program license specifying a 5 Year Term shall commence on the Effective Date of the order and shall continue for a period of 5 years. At the end of the 5 Year Term the Program license shall terminate automatically.

**4 Year Term:** A Program license specifying a 4 Year Term shall commence on the Effective Date of the order and shall continue for a period of 4 years. At the end of the 4 Year Term the Program license shall terminate automatically.

**3 Year Term:** A Program license specifying a 3 Year Term shall commence on the Effective Date of the order and shall continue for a period of 3 years. At the end of the 3 Year Term the Program license shall terminate automatically.

**2 Year Term:** A Program license specifying a 2 Year Term shall commence on the Effective Date of the order and shall continue for a period of 2 years. At the end of the 2 Year Term the Program license shall terminate automatically.

**1 Year Term:** A Program license specifying a 1 Year Term shall commence on the Effective Date of the order and shall continue for a period of 1 year. At the end of the 1 Year Term the Program license shall terminate automatically.

Term licensing available for all JD Edwards Products. The list price for a term license is based on a specific percentage of the perpetual license price. Annual terms licenses are available from

1 to 5 years: 1 year - 20% of list; 2 year - 35% of list, 3 year - 50% of list, 4 year 60% of list and 5 year 70% of list. Support for all term licenses is 22% of net perpetual fee.

## ORACLE SUPPORT SERVICES

Oracle Support Services (OSS) offers the following programs: Software Update License & Support to provide customers with the right to Oracle product upgrades and 24x7 support of all Oracle products, and Oracle Advanced Customer Support for a menu of additional services designed to provide an enhanced level of support. Services may vary by country. For availability, contact your local Support Sales representative. For a complete description of Oracle Support Services programs, refer to the Sales Support website at

### Software Update License & Support

Software Updates License & Support provides customers with the right to product upgrades and 24x7 technical support, and is available for five years from the release date of the product. Product upgrades includes upgraded versions of software, maintenance releases and patches. Customers receive direct access Oracle experts for product-specific questions about installing and operating Oracle software. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests.

### Support Renewals

Prices shown on this price list are annual fees that apply to both perpetual and term licenses for first year support only. The price of a technical support renewal for Software Update License & Support is the technical support fees paid for the same licenses in the prior year, increased by the Inflationary Adjustment Rate (IAR). For licenses with an active Contractual Cap Rate (CCR), support is increased by the lower of the CCR or the IAR. In all cases, any valid technical support cap included in a license agreement or ordering document that governs the licenses, limits the renewal adjustment. For more information on renewal adjustments, contact your Support Sales representative.

### Advanced Customer Support

Advanced Customer Support is designed to provide an enhanced level of support to Oracle customers. Advanced Customer Support delivers tailored, flexible support solutions built to meet the customers' specific business requirements. Advanced Customer Support customers have the flexibility to purchase standard or combine standard services with specific offerings to provide a full solution.

Contact your local Support Sales representative for Advanced Customer Support information and pricing.

### Incident Server Support Packages

Incident Server Support Packages provide incident-based web support for the following limited product sets:

- Oracle Database Server Support Package (2,300 USA (Dollar) for 10 incidents on one server):  
Oracle Database Enterprise Edition, Oracle Database Standard Edition, Standard Edition One, Partitioning, Real Application Clusters, Advanced Compression
- Oracle Application Server Support Package (1,150 USA (Dollar) for 10 incidents on one server):  
Internet Application Server Enterprise Edition, Internet Application Server Standard Edition, Internet Application Server Java Edition

With the purchase of Incident Server Support Packages, customers receive access to Oracle *MetaLink*, which provides 24x7 web-based technical support, including web-based Technical Assistance Requests.

### Customer Support Services Policies and Definitions

The complete policy can be found in the Technical Support Policies at <http://www.oracle.com/support>

### Extended Support

Customers with current Software Updates, License & Support can support their product for a further 3 years, past the initial 5 years from the general availability date of the product, by purchasing Extended Support. Extended Support fees are applied to the desupported Oracle programs only. Extended Support fees consist of the prior year's fee for Software Updates & Support plus the applicable renewal adjustment, plus an additional fee based on the year. Additional fees are as follows:

Year 6 after product release: 10% of current year's Software Update License & Support

Year 7 after product release: 20% of current year's Software Update License & Support

Year 8 after product release: 20% of current year's Software Update License & Support

Extended Support offers the following:

- Updates, fixes and security alerts
- Tax, legal and regulatory updates
- Upgrade scripts
- Technical support
- Major product and technology releases

### Sustaining Support

Sustaining Support offered in years 9 and beyond provides technical support—i.e., access to Oracle's online and call-center support—and rights to future products for as long the customer is purchasing support. Sustaining support is charged as per renewal pricing, found in the "Support Renewals" section above.

Sustaining Support provides:

- Technical Support
- Access to MetaLink/Customer Connection
- Major product and technology releases
- Pre-existing fixes

## ORACLE ON DEMAND

Oracle offers complete application, database, and hardware management services, which can help lower a customer's IT maintenance costs and increase support resolution time.

### Administration Services

Administration Services are system administration, application technology management and monitoring activities provided remotely by Oracle for licensed Oracle programs.

Administration Services are contracted on yearly terms; the billing is annual in advance.

### Computer and Administration Services

Computer Services must be sold together with Administration Services. Computer and Administration Services are system administration, application technology management, and monitoring activities for licensed Oracle programs that are provided by Oracle from a data center hosting facility to which the customer has remote applications access.

Computer and Administration Services are contracted on yearly terms; the billing is annual in advance.



**Oracle Global Price List**  
**Siebel CRM, Enterprise Edition Pricing**  
**September 17, 2009**  
**Software Investment Guide**

## Siebel Pricing and Quoting Notes

**Siebel Applications ship with two technology options that customers select via eDelivery. The standard option is Siebel Business Applications. This is based on the SIA repository. All new customers must select this standard option.**

**The second media package, SEA, is offered for existing customers of the SEA repository. Existing SEA (aka HOR) customers can upgrade existing deployments to the newest SEA repository. Any existing customer on the SEA repository may upgrade to the SIA repository if they choose to (no cost), but they do not have to.**

**Note: the SIA repository = SEA + Industries so it is a superset.**

- For each Employee user, Siebel modules must be licensed at the same level or less than the Siebel base application. For Example, if the customer licensed 100 Siebel CRM Base, then Siebel Contracts must have a quantity of 100 or less--not more than 100. This rule applies only to modules using the Application User metric.
- Product no longer found on this Siebel price list:
  - Siebel Analytics are now Oracle Business Intelligence and are located on a separate Oracle BI price list.
  - All subscription based products, such as Social CRM apps or the subscription based Self-Service E-Billing, are located on the Oracle CRM On Demand price list.

## Siebel CRM Applications

### Siebel CRM Applications Pricing Siebel Base Applications

Every Siebel customer must license, at a minimum, one Siebel CRM Base Application. Typically, each employee user of Siebel applications requires a base. Start by selecting the Siebel CRM Base. All users requiring a base must license the Siebel CRM Base. Then, if the customer requires industry specific functionality, select the industry base option(s) that most appropriately meet customer needs. Note that if the customer requires an industry solution, all users must have an industry base option (exceptions require HQAPP approval).

**Customers using the Siebel SEA repository DO NOT have the industry options available to them. Only the Siebel CRM Base and Siebel CRM options are available in the SEA repository. Customers wishing to use Siebel industry functionality must first move to the Siebel SIA repository.**

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Base Applications</b>				
Siebel CRM Base	3,750	825.00	Application User	
Siebel Communications, Media and Energy CRM Base Option	400	88.00	Application User	
Siebel Financial Services CRM Base Option	400	88.00	Application User	
Siebel Life Sciences CRM Base Option	400	88.00	Application User	
Siebel Manufacturing CRM Base Option	400	88.00	Application User	
Siebel Distribution CRM Base Option	400	88.00	Application User	
Siebel Public Sector CRM Base Option	400	88.00	Application User	

**Siebel CRM Applications Pricing**  
**Siebel CRM - Employee Applications**

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version, e.g. if the customer licensed the Communications, Media & Energy base option and they wanted contracts functionality, they should license Siebel CME Contracts and not Siebel Contracts.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel CRM Tools and Servers</b>				
Siebel Tools	20,000	4,400.00	Application User	
Siebel Test Automation Interfaces	5,800	1,276.00	Application User	
Siebel Web UI Dynamic Developer Kit	5,800	1,276.00	Application User	
Siebel Server Extensions for UNIX	1,150	253.00	Computer	
<b>Siebel CRM General</b>				
Siebel Advanced Market Development Funds	500	110.00	Application User	
Siebel Anywhere	200	44.00	Application User	
Siebel Client Sync	85	18.70	Application User	
Siebel Collaboration	60	13.20	Application User	
Siebel Content Publishing	120	26.40	Application User	
Siebel Contracts	700	154.00	Application User	
Siebel CTI	200	44.00	Application User	
Siebel Customer Content	350	77.00	Application User	
Siebel Data Quality	120	26.40	Application User	
Siebel Employee Self-Service	120	26.40	Application User	
Siebel Events Manager	350	77.00	Application User	
Siebel Forecasting	300	66.00	Application User	
Siebel Handheld	575	126.50	Application User	
Siebel HelpDesk Online	60	13.20	Application User	
Siebel Lead Management	230	50.60	Application User	
Siebel Mobile Connector	300	66.00	Application User	
Siebel Partner Manager	500	110.00	Application User	
Siebel Remote Client	300	66.00	Application User	
Siebel Signature Capture Tool	60	13.20	Application User	
Siebel Smart Answer Connector	200	44.00	Application User	
Siebel SmartScript	300	66.00	Application User	
Siebel Store-and-Forward Messaging	120	26.40	Application User	
Siebel Territory Management	575	126.50	Application User	
Siebel Time and Expense Reporting	120	26.40	Application User	
Siebel Wireless	575	126.50	Application User	
Siebel Connector for Satmetrix Exchange	60	13.20	Application User	
<b>Siebel CRM Customer Order Management</b>				
Siebel Advisor	1,600	352.00	Application User	
Siebel Configurator Administration Server	115,000	25,300.00	Computer	
Siebel Configurator Runtime	2,200	484.00	Application User	
Siebel Customer Order Management Administration Server	230,000	50,600.00	Customer	
Siebel Customer Order Management Administrator	5,800	1,276.00	Application User	
Siebel Deal Management	3,495	768.90	Application User	
Siebel Dynamic Catalog	1,000	220.00	Application User	
Siebel Dynamic Pricer	1,400	308.00	Application User	
Siebel Quote and Order Capture	1,150	253.00	Application User	
Siebel Quotes	460	101.20	Application User	
<b>Siebel CRM Sales</b>				
Oracle Business Approvals Connector for Sales Managers	350	77.00	Application User	25
Siebel Enterprise Selling Process (ESP)	200	44.00	Application User	
Siebel Portfolio Management Process (PMP)	200	44.00	Application User	
Siebel Proposals and Presentations	400	88.00	Application User	
Siebel Target Account Selling (TAS)	200	44.00	Application User	

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel CRM Service</b>				
Siebel Asset Management	350	77.00	Application User	
Siebel Change Management	230	50.60	Application User	
Siebel Email Response	800	176.00	Application User	
Siebel Field Service	575	126.50	Application User	
Siebel HelpDesk Option	500	110.00	Application User	
Siebel Quality Management	300	66.00	Application User	
<b>Siebel CRM Field Service</b>				
Siebel Barcode	120	26.40	Application User	
Siebel Logistics Manager	300	66.00	Application User	
Siebel Preventive Maintenance	200	44.00	Application User	
Siebel Repair	200	44.00	Application User	
Siebel Scheduling	400	88.00	Application User	
<b>Siebel CRM Marketing Automation</b>				
Siebel Campaign Management	2,530	556.60	Application User	
Siebel Email/Web Offer Designer	175	38.50	Application User	
Siebel Email Marketing Server	115,000	25,300.00	Computer	
Siebel Marketing Resource Manager	230	50.60	Application User	
<b>Siebel CRM Marketing Server</b>				
Siebel Marketing Server - up to 500,000 records	172,500	37,950.00	Computer	
Siebel Marketing Server - up to 1,000,000 records	230,000	50,600.00	Computer	
Siebel Marketing Server - up to 3,000,000 records	316,500	69,630.00	Computer	
Siebel Marketing Server - up to 5,000,000 records	402,500	88,550.00	Computer	
Siebel Marketing Server - up to 10,000,000 records	490,000	107,800.00	Computer	
Siebel Marketing Server - unlimited records	575,000	126,500.00	Computer	
<b>Siebel CRM Loyalty</b>				
<i>Siebel CRM Loyalty applications are only available to customers using the Siebel SIA repository. Customers using the SEA repository must first move to the SIA repository.</i>				
Siebel Loyalty Engine Standard Edition	46,000	10,120.00	100K Member Records	5
Siebel Loyalty Engine Multi-Partner Edition	105,000	23,100.00	100K Member Records	5
Siebel Loyalty In-Store Engine	115	25.30	Retail Register	500
Siebel Loyalty Manager	1,150	253.00	Application User	
Siebel Loyalty Member Services Representative	575	126.50	Application User	

## Siebel CRM Applications Pricing

## Siebel CRM - Employee Applications Not Requiring a Base

*Note that while these modules do not require a base application for the individual user, the customer must license some number of base applications.*

**Siebel CRM Not Requiring a Base - General**

Siebel Content Publishing	120	26.40	Application User
Siebel Customer Content	350	77.00	Application User
Siebel Handheld Stand Alone	1,150	253.00	Application User
Siebel HelpDesk	1,150	253.00	Application User

**Siebel CRM Not Requiring Base - Marketing and Loyalty**

Siebel Loyalty Service Agent Console	2,700	594.00	Application User
Siebel Segment Manager Stand Alone	2,900	638.00	Application User

**Siebel CRM Not Requiring Base - Customer Order Management**

Siebel Configurator Administration Server	115,000	25,300.00	Computer
Siebel Customer Order Management Administration Server	230,000	50,600.00	Customer
Siebel Order Validation Engine	0.2300	0.0500	Electronic Order Line

**Siebel CRM Not Requiring Base - HelpDesk**

Siebel Asset Management	350	77.00	Application User
Siebel Change Management	230	50.60	Application User
Siebel HelpDesk Online	60	13.20	Application User



### Siebel CRM Applications Pricing

#### Siebel CRM - Customer Applications

The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel CRM Self-Service</b>				
<i>Siebel CRM Self-Service applications are only available to customers using the Siebel SIA repository. Customers using the SEA repository must first move to the SIA repository.</i>				
Siebel E-Commerce	345,000	75,900.00	Processor	2
Siebel E-Support	172,500	37,950.00	Processor	2
Siebel Configurator Runtime for E-Commerce	115,000	25,300.00	Processor	2
Siebel Dynamic Pricer for E-Commerce	57,500	12,650.00	Processor	2
<b>Siebel CRM Customer Portal</b>				
Siebel eCustomer	172,500	37,950.00	Processor	
Siebel eSales	115,000	25,300.00	Processor	
Siebel eService	57,500	12,650.00	Processor	
Siebel Web Marketing	34,500	7,590.00	Processor	
Siebel Loyalty Customer Portal	11,500	2,530.00	Processor	
<b>Siebel CRM Customer Portal Modules</b>				
Siebel Advisor for Customers	46,000	10,120.00	Processor	
Siebel Configurator Runtime for Customers	57,500	12,650.00	Processor	
Siebel Content Publishing for Customers	5,800	1,276.00	Processor	
Siebel Dynamic Pricer for Customers	46,000	10,120.00	Processor	
Siebel Events	30,000	6,600.00	Processor	
Siebel Self-Service Wireless for Customers	17,300	3,806.00	Processor	
Siebel SmartScript for Customers	11,500	2,530.00	Processor	
<b>Siebel CRM Customer Modules not Requiring a Customer Portal</b>				
Siebel Advisor Stand Alone	57,500	12,650.00	Processor	

### Siebel CRM Applications Pricing

#### Siebel CRM - Partner Applications

For each Partner user, Siebel partner options must be licensed at the same level or less than the Siebel Partner Portal. For Example, if the customer licensed 100 Siebel Partner Portal then Siebel Partner Commerce must have a quantity of 100 or less. This rule applies only to options using the Registered User metric.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel CRM Partner Portal</b>				
Siebel Partner Portal	500	110.00	Registered User	
Siebel Loyalty Partner Portal	230	50.60	Registered User	
<b>Siebel CRM Partner Portal Modules</b>				
Siebel Advanced Market Development Funds for Partners	350	77.00	Registered User	
Siebel Advisor for Partners	150	33.00	Registered User	
Siebel Anywhere for Partners	200	44.00	Registered User	
Siebel Basic Pricer for Partners	120	26.40	Registered User	
Siebel Campaign Management for Partners	700	154.00	Registered User	
Siebel Campaigns for Partners	120	26.40	Registered User	
Siebel Configurator Runtime for Partners	575	126.50	Registered User	
Siebel Content Publishing for Partners	60	13.20	Registered User	
Siebel Customer Order Management Administrator for Partners	1,150	253.00	Registered User	
Siebel Dynamic Pricer for Partners	350	77.00	Registered User	
Siebel Field Service for Partners	350	77.00	Registered User	
Siebel Forecasting for Partners	120	26.40	Registered User	
Siebel Logistics Manager for Partners	120	26.40	Registered User	
Siebel Marketing Resource Manager for Partners	120	26.40	Registered User	
Siebel Partner Commerce	400	88.00	Registered User	
Siebel PRM Wireless	175	38.50	Registered User	
Siebel Proposals and Presentations for Partners	175	38.50	Registered User	
Siebel Remote Client for Partners	120	26.40	Registered User	
Siebel SmartScript for Partners	120	26.40	Registered User	

**Siebel CRM Partner Modules Not Requiring Partner Portal**

Siebel PRM Wireless Stand Alone	400	88.00	Registered User
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**Siebel CRM Applications Pricing****Siebel CRM Web Channel**

Siebel CRM Web Channel is intended for customers that have an existing Siebel implementation and have a functionality hole or two they need to fill that cannot easily be filled any other way. Siebel CRM Web Channel should never be used where standard Siebel licensing is available.

Siebel CRM Web Channel requires, at a minimum, the customer license one User of Siebel Tools and 100 user of Siebel CRM Base or equivalent.

A licensed user of a Siebel CRM Base does not require additional Web Channel licensing as the Web Channel deployment option is included in their license. Siebel CRM Web Channel pricing is available for Siebel CRM objects as well as Siebel Industry objects and all quote the same set of products.

Siebel CRM Web Channel pricing is designed for Siebel customers who desire to extend the usefulness of their Siebel deployment by providing additional users access to Siebel Business Objects with defined methods, events, and data and reuse Siebel Business Objects and project Siebel Data through an independent User Interface via:

- Built-in scripting of Siebel objects using Siebel VB, Siebel eScript, and Browser Script
- Component Object Model (COM) using the Siebel Web Client Automation Server, Siebel COM Data Control, Siebel COM Data Server, and Siebel Mobile/Dedicated Web Client Automation Server
- CORBA using Siebel CORBA Object Manager
- Java or J2EE using Siebel Java Data Bean, JMS or JCA
- HTTP-based Integration Objects
- Transport technologies such as: MQ Series, MSMQ, Biztalk, OLE DB

Siebel CRM Web Channel user capabilities include:

- Full access to the data model corresponding to the business objects licensed
- Reduced access to specialized application behavior, especially within specialized applet classes
- Ability to customize and extend application behavior via Siebel business services and scripting

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel CRM Web Channel</b>				
Siebel CRM Web Channel for Employees- up to 15 Objects	700	154.00	Application User	
Siebel CRM Web Channel for Customers- up to 15 Objects	69,000	15,180.00	Processor	

**Siebel Communications, Media and Energy Applications Pricing**  
**Siebel Communications, Media and Energy - Employee Applications**

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version, e.g. if the customer licensed the Communications, Media & Energy base option and they wanted contracts functionality, they should license Siebel CME Contracts and not Siebel Contracts.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Communications, Media and Energy General</b>				
Siebel CME Contracts	700	154.00	Application User	
Siebel Contract Terms and Conditions	460	101.20	Application User	
Siebel Network Order Entry	460	101.20	Application User	
Siebel Premises	175	38.50	Application User	
Siebel Rollup	200	44.00	Application User	
Siebel Work Orders	175	38.50	Application User	
<b>Siebel Communications, Media and Energy Customer Order Management</b>				
Siebel CME Quote and Order Capture	1,500	330.00	Application User	
<b>Siebel Communications, Media and Energy Sales</b>				
Siebel Call Reports	120	26.40	Application User	
Siebel Design Opportunity Management	300	66.00	Application User	
Siebel Field Service Assets	175	38.50	Application User	
Siebel Pricing Authorization Management	200	44.00	Application User	
Siebel Pricing Claims Server - Up to 20 Users	115,000	25,300.00	Computer	
<b>Siebel Communications, Media and Energy Service</b>				
Siebel Billing Management	175	38.50	Application User	
Siebel Credit Management	175	38.50	Application User	
Siebel Fraud Management	120	26.40	Application User	
Siebel Price Comparison	2,500	550.00	Application User	

**Siebel Communications, Media and Energy Applications Pricing**  
**Siebel Communications, Media and Energy - Customer Applications**

*The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.*

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Communications, Media and Energy Self-Service</b>				
Siebel Communications E-Commerce	415,000	91,300.00	Processor	2
Siebel Communications E-Support	210,000	46,200.00	Processor	2
<b>Siebel Communications, Media and Energy Customer Portal</b>				
Siebel CME eCustomer	175,000	38,500.00	Processor	
Siebel CME eSales	115,000	25,300.00	Processor	
Siebel CME eService	57,500	12,650.00	Processor	
Siebel CME Web Marketing	34,500	7,590.00	Processor	
<b>Siebel Communications, Media and Energy Customer Portal Modules</b>				
Siebel Price Comparison for Customers	57,500	12,650.00	Processor	
Siebel CME Quote and Order Capture for Customers	40,000	8,800.00	Processor	

**Siebel Communications, Media and Energy Applications Pricing**  
**Siebel Communications, Media and Energy - Partner Applications**

*For each Partner user, Siebel partner options must be licensed at the same level or less than the Siebel CME Partner Portal. For Example, if the customer licensed 100 Siebel CME Partner Portal then Siebel CME Partner Commerce must have a quantity of 100 or less. This rule applies only to options using the Registered User metric.*

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Communications, Media and Energy Partner Portal</b>				
Siebel CME Partner Portal	525	115.50	Registered User	
<b>Siebel Communications, Media and Energy Partner Portal Modules</b>				
Siebel CME Partner Commerce	400	88.00	Registered User	
Siebel Credit Management for Partners	60	13.20	Registered User	
Siebel Design Opportunity Management for Partners	120	26.40	Registered User	
Siebel Fraud Management for Partners	60	13.20	Registered User	
Siebel Pricing Authorization Management for Partners	175	38.50	Registered User	
Siebel CME Quote and Order Capture for Partners	400	88.00	Registered User	

**Siebel Financial Services Applications Pricing**  
**Siebel Financial Services Employee Applications**

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version, e.g. if the customer licensed the Communications, Media & Energy base option and they wanted contracts functionality, they should license Siebel CME Contracts and not Siebel Contracts.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Financial Services General</b>				
Siebel Customer Relationship Console - HTML	850	187.00	Application User	
Siebel Finance Events Manager	400	88.00	Application User	
Siebel Financial Accounts	200	44.00	Application User	
Siebel Network Order Entry	460	101.20	Application User	
Siebel Financial Services Proposals and Presentations	400	88.00	Application User	
Siebel Rollup	200	44.00	Application User	
<b>Siebel Financial Services Customer Order Management</b>				
Siebel Financial Services Quote and Order Capture	1,150	253.00	Application User	
Siebel Financial Services Quotes	460	101.20	Application User	
<b>Siebel Financial Services Sales</b>				
Siebel Call Reports	120	26.40	Application User	
Siebel Needs Analysis/Applications - Non credit	200	44.00	Application User	
<b>Siebel Financial Services Finance Line of Business</b>				
Siebel Collections	575	126.50	Application User	
Siebel Commercial Banking Loan Approval	300	66.00	Application User	
Siebel Corporate and Commercial Banking	200	44.00	Application User	
Siebel Credit Origination	260	57.20	Application User	
Siebel Institutional Sales and Research	300	66.00	Application User	
Siebel Investment Banking	200	44.00	Application User	
Siebel Investment Management	300	66.00	Application User	
Siebel Retirement/Pension Management	300	66.00	Application User	
Siebel Small Business Banking	200	44.00	Application User	
Siebel Wealth Management	300	66.00	Application User	
<b>Siebel Financial Services Healthcare</b>				
Siebel Group Coverage	300	66.00	Application User	
Siebel Healthcare Providers and Facilities	200	44.00	Application User	
Siebel Individual Coverage	180	39.60	Application User	
<b>Siebel Financial Services Insurance</b>				
Siebel Group Pensions	300	66.00	Application User	
Siebel Group Policies	300	66.00	Application User	
Siebel Individual Life and Annuities	175	38.50	Application User	
Siebel Personal Lines Claims	230	50.60	Application User	
Siebel Personal Lines Policies	300	66.00	Application User	
<b>Siebel Financial Services Insurance Service</b>				
Siebel Insurance Field Service	575	126.50	Application User	

**Siebel Financial Services Applications Pricing**  
**Siebel Financial Services - Customer Applications**

*The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.*

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Financial Services Customer Portal</b>				
Siebel Financial Services eCustomer	172,500	37,950.00	Processor	
Siebel Financial Services eSales	115,000	25,300.00	Processor	
Siebel Financial Services eService	57,500	12,650.00	Processor	
Siebel Financial Services Web Marketing	34,500	7,590.00	Processor	
Siebel Enrollment Portal	70,000	15,400.00	Processor	
<b>Siebel Financial Services Customer Portal Modules</b>				
Siebel Finance Events	40,000	8,800.00	Processor	

**Siebel Financial Services Applications Pricing**  
**Siebel Financial Services - Partner Applications**

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Financial Services Partner Portal</b>				
Siebel Agent Portal	500	110.00	Registered User	
Siebel Finance Partner Portal	500	110.00	Registered User	
Siebel Service Provider Portal	175	38.50	Registered User	
<b>Siebel Financial Services Agent Portal Options</b>				
Siebel Individual and Group Coverage for Partners	120	26.40	Registered User	
Siebel Life and Pensions for Partners	120	26.40	Registered User	
Siebel P&C Claims for Partners	120	26.40	Registered User	
Siebel P&C Policies for Partners	175	38.50	Registered User	
<b>Siebel Financial Services Partner Portal Modules</b>				
Siebel Financial Services Proposals and Presentations for Partners	175	38.50	Registered User	

**Siebel Life Sciences Applications Pricing**  
**Siebel Life Sciences - Employee Applications**

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version, e.g. if the customer licensed the Communications, Media & Energy base option and they wanted contracts functionality, they should license Siebel CME Contracts and not Siebel Contracts.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Life Sciences General</b>				
Siebel Advanced Contracts	1,450	319.00	Application User	
Siebel Business Rules	400	88.00	Application User	
Siebel Contract Terms and Conditions	460	101.20	Application User	
Siebel Managed Care	1,150	253.00	Application User	
Siebel Managed Care Profile	300	66.00	Application User	
Siebel Medical Education	200	44.00	Application User	
Siebel Network Order Entry	460	101.20	Application User	
Siebel Opportunities and Contracts	300	66.00	Application User	
Siebel Personalized Content Delivery	3,500	770.00	Application User	
Siebel Pharma Campaigns	575	126.50	Application User	
Siebel Prescription Analysis	300	66.00	Application User	
Siebel Rollup	200	44.00	Application User	
Siebel Samples	300	66.00	Application User	
<b>Siebel Life Sciences Sales</b>				
Siebel Design Opportunity Management	300	66.00	Application User	
Siebel Pricing Authorization Management	200	44.00	Application User	
Siebel Pricing Claims Server-Up to 20 Users	115,000	25,300.00	Computer	
<b>Siebel Life Sciences Service</b>				
Siebel Adverse Events and Complaints	17,500	3,850.00	Application User	
Siebel Collections	575	126.50	Application User	
<b>Siebel Life Sciences Medical Sales</b>				
Siebel Medical Handheld	700	154.00	Application User	
Siebel Medical Inventory Management	300	66.00	Application User	
<b>Siebel Life Sciences Medical Service</b>				
Siebel Medical Field Service	575	126.50	Application User	
<b>Siebel Life Sciences Pharma Sales</b>				
Siebel Pharma Handheld	700	154.00	Application User	
Siebel Signature Capture	120	26.40	Application User	
<b>Siebel Life Sciences Pharma Marketing Server</b>				
Siebel Pharma Marketing Server-First Brand	1.15	0.2500	Customer Record	
Siebel Pharma Marketing Server-Additional Brand	1.15	0.2500	Customer Record	
Siebel Pharma Marketing Server-Unlimited Brands – Unlimited records	345,000	75,900.00	Processor	

**Siebel Life Sciences Applications Pricing**  
**Siebel Life Sciences - Employee Applications Not Requiring a Base**

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Life Sciences not requiring a Base - General</b>				
Siebel Medical Handheld Stand Alone	1,350	297.00	Application User	
Siebel Pharma Handheld Stand Alone	1,350	297.00	Application User	
<b>Siebel Life Sciences Medical Handheld Stand Alone Modules</b>				
Siebel Medical Inventory Management	300	66.00	Application User	
<b>Siebel Life Sciences Pharma Handheld Stand Alone Modules</b>				
Siebel Expense Reports for Handheld Stand Alone	115	25.30	Application User	
Siebel Medical Education for Handheld Stand Alone	115	25.30	Application User	
Siebel Samples for Handheld Stand Alone	175	38.50	Application User	
Siebel Signature Capture Stand Alone	115	25.30	Application User	

**Siebel Life Sciences Applications Pricing**  
**Siebel Life Sciences - Customer Applications**

*The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.*

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Life Sciences Customer Portal</b>				
Siebel Pharma eService	80,000	17,600.00	Processor	
<b>Siebel Life Sciences Pharma eService Modules</b>				
Siebel MedEd for Customers	29,000	6,380.00	Processor	
Siebel Samples for Customers	29,000	6,380.00	Processor	
Siebel Details	175	38.50	Application User	
Siebel Details – Server capacity for an additional 10 concurrent users	27,500	6,050.00	Computer	
Siebel Details – Server capacity for an additional 50 concurrent users	55,000	12,100.00	Computer	
Siebel Details – Server capacity for an additional 100 concurrent users	90,000	19,800.00	Computer	
Siebel Details – Server capacity for an additional 200 concurrent users	126,500	27,830.00	Computer	

**Siebel Life Sciences Applications Pricing**  
**Siebel Life Sciences - Partner Applications**

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Life Sciences Partner Portal Modules</b>				
Siebel Delegated Business Rules for Partners	175	38.50	Registered User	
Siebel Design Opportunity Management for Partners	120	26.40	Registered User	
Siebel Details	175	38.50	Application User	
Siebel Details – Server capacity for an additional 10 concurrent users	27,500	6,050.00	Computer	
Siebel Details – Server capacity for an additional 50 concurrent users	55,000	12,100.00	Computer	
Siebel Details – Server capacity for an additional 100 concurrent users	90,000	19,800.00	Computer	
Siebel Details – Server capacity for an additional 200 concurrent users	126,500	27,830.00	Computer	
Siebel Life Sciences Field Service for Partners	350	77.00	Registered User	
Siebel Pricing Authorization Management for Partners	175	38.50	Registered User	



**Siebel Manufacturing and Distribution Applications Pricing****Siebel Manufacturing - Employee Applications**

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version, e.g. if the customer licensed the Communications, Media & Energy base option and they wanted contracts functionality, they should license Siebel CME Contracts and not Siebel Contracts.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Manufacturing General</b>				
Siebel Contract Terms and Conditions	460	101.20	Application User	
Siebel Network Order Entry	460	101.20	Application User	
<b>Siebel Manufacturing Automotive</b>				
Siebel Business Rules	400	88.00	Application User	
Siebel Financial Accounts	200	44.00	Application User	
Siebel Lease End-of-Term Processing	200	44.00	Application User	
Siebel Personal Lines Claims	230	50.60	Application User	
Siebel Title Management	120	26.40	Application User	
Siebel Vehicle Contracts	200	44.00	Application User	
<b>Siebel Manufacturing Oil, Gas and Chemicals</b>				
Siebel OGC Contracts	700	154.00	Application User	
Siebel OGC Quote and Order Capture	1,150	253.00	Application User	
Siebel Premises	175	38.50	Application User	
Siebel Rollup	200	44.00	Application User	
Siebel Work Orders	175	38.50	Application User	
<b>Siebel Manufacturing Sales</b>				
Siebel Design Opportunity Management	300	66.00	Application User	
Siebel Pricing Authorization Management	200	44.00	Application User	
Siebel Pricing Claims Server-Up to 20 User	115,000	25,300.00	Computer	
<b>Siebel Manufacturing Automotive Sales</b>				
Siebel Credit Origination	260	57.20	Application User	
<b>Siebel Manufacturing Oil, Gas and Chemicals Sales</b>				
Siebel Call Reports	120	26.40	Application User	
<b>Siebel Manufacturing Automotive Service</b>				
Siebel Collections	575	126.50	Application User	
<b>Siebel Manufacturing Oil, Gas and Chemicals Service</b>				
Siebel Billing Management	175	38.50	Application User	
Siebel Credit Management	175	38.50	Application User	
Siebel Fraud Management	120	26.40	Application User	

**Siebel Manufacturing and Distribution Applications Pricing****Siebel Manufacturing - Customer Applications**

*The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.*

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Manufacturing Customer Portal</b>				
Siebel OGC eCustomer	172,500	37,950.00	Processor	
Siebel OGC Web Marketing	115,000	25,300.00	Processor	
Siebel OGC eSales	57,500	12,650.00	Processor	
Siebel OGC eService	34,500	7,590.00	Processor	
<b>Siebel Manufacturing Oil, Gas and Chemicals Customer Portal</b>				
Siebel OGC Quote and Order Capture for Customers	40,000	8,800.00	Processor	

**Siebel Manufacturing and Distribution Applications Pricing****Siebel Manufacturing - Partner Applications**

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Manufacturing Partner Portal</b>				
Siebel Dealer Portal	500	110.00	Registered User	
Siebel OGC Partner Portal	500	110.00	Registered User	
<b>Siebel Manufacturing Partner Portal Modules</b>				
Siebel Design Opportunity Management for Partners	120	26.40	Registered User	
Siebel Pricing Authorization Management for Partners	175	38.50	Registered User	
<b>Siebel Manufacturing Dealer Portal Modules</b>				
<i>(Each user of Dealer Portal Options requires a user of Dealer Portal)</i>				
Siebel Credit Origination for Partners	260	57.20	Registered User	
Siebel Dealer Advanced Marketing	500	110.00	Registered User	
Siebel Delegated Business Rules for Partners	175	38.50	Registered User	
Siebel Financial Accounts for Partners	175	38.50	Registered User	
Siebel Showroom for Dealers	575	126.50	Registered User	
<b>Siebel Manufacturing Oil, Gas and Chemicals Partner Portal Modules</b>				
<i>(Each user requires a user of OGC Partner Portal)</i>				
Siebel OGC Partner Commerce	400	88.00	Registered User	
Siebel Credit Management for Partners	60	13.20	Registered User	
Siebel Fraud Management for Partners	60	13.20	Registered User	
Siebel OGC Quote and Order Capture for Partners	230	50.60	Registered User	

**Siebel Manufacturing and Distribution Applications Pricing****Siebel Distribution - Employee Applications**

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version, e.g. if the customer licensed the Communications, Media & Energy base option and they wanted contracts functionality, they should license Siebel CME Contracts and not Siebel Contracts.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Distribution General</b>				
Siebel Contract Terms and Conditions	460	101.20	Application User	
Siebel Network Order Entry	460	101.20	Application User	
<b>Siebel Distribution Consumer Goods General</b>				
Siebel Advanced Contracts	1,450	319.00	Application User	
Siebel Consumer Goods Customer Order Management Administration Server	138,000	30,360.00	Customer	
Siebel Deductions	200	44.00	Application User	
Siebel Consumer Goods Dynamic Catalog	400	88.00	Application User	
Siebel Inventory and Order Management	1,150	253.00	Application User	
Siebel Consumer Goods Quote and Order Capture	870	191.40	Application User	
Siebel Sales Volume Planning	300	66.00	Application User	
Siebel Trade Promotions	350	77.00	Application User	
<b>Siebel Distribution Consumer Goods Sales</b>				
Siebel Consumer Goods Sales Handheld	700	154.00	Application User	
Siebel Van Sales/Delivery	460	101.20	Application User	
<b>Siebel Distribution Hospitality Sales</b>				
Siebel Group Inventory and Execution	4,200	924.00	Application User	
<b>Siebel Distribution Not Requiring a Base - General</b>				
Siebel Consumer Goods Sales Handheld DSS	1,350	297.00	Application User	
Siebel Van Sales/Delivery	460	101.20	Application User	
Siebel Group Sales and Event Management	200	44.00	Guest Room	

**Siebel Manufacturing and Distribution Applications Pricing****Siebel Distribution - Partner Applications**

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Distribution Consumer Goods Partner Portal Modules</b>				
Siebel Deductions for Partners	175	38.50	Registered User	
Siebel Sales Volume Planning for Partners	120	26.40	Registered User	
Siebel Trade Promotions for Partners	300	66.00	Registered User	

**Siebel Public Sector Applications Pricing**  
**Siebel Public Sector - Employee Applications**

All modules, except those in the "Applications Not Requiring CRM Base" section, require a Siebel CRM Base--see the price list supplement for detailed requirements on each module. All customers can add CRM modules. There are some modules that have an industry specific version. When a customer licenses an industry base option check that industry module section for a replacement. The industry specific module should be quoted in place of the CRM version, e.g. if the customer licensed the Communications, Media & Energy base option and they wanted contracts functionality, they should license Siebel CME Contracts and not Siebel Contracts.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Public Sector General</b>				
Siebel Network Order Entry	460	101.20	Application User	

**Siebel Public Sector Applications Pricing**  
**Siebel Public Sector Customer Applications**

*The Siebel CRM Customer Applications are available, and may only be used by, customers of a Siebel customer.*

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Public Sector Self-Service</b>				
Siebel Public Sector E-Support	175,000	38,500.00	Processor	2
<b>Siebel Public Sector Customer Portal</b>				
Siebel Public Sector eService	80,000	17,600.00	Processor	

**Siebel Public Sector Applications Pricing**  
**Siebel Public Sector Partner Applications**

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Siebel Public Sector Partner Portal</b>				
Siebel Public Sector Partner Portal	500	110.00	Registered User	

Complementary Applications to Siebel CRM

Siebel CRM, Enterprise Edition Applications Pricing  
Oracle E-Billing Applications

Licensing Oracle Self-Service E-Billing does not require also licensing any Siebel applications. The customer can run Self-Service E-Billing on its own.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Oracle Self-Service E-Billing</b>				
Oracle Self-Service E-Billing Business Edition	10,500	2,310.00	\$M in Application Annual Revenue	50
Oracle Self-Service E-Billing Consumer Edition	8	1.76	Registered User	50,000

Siebel CRM, Enterprise Edition Applications Pricing  
Real-Time Decisions (RTD) Applications

RTD

Oracle Real-Time Decisions Base Application	57,500	12,650.00	Processor
Oracle Real-Time Decisions for Siebel Intelligent Offer Generation	1,800	396.00	Application User
Oracle Real-Time Decisions for Siebel E-Commerce	57,500	12,650.00	Processor

**Siebel CRM, Enterprise Edition Applications Pricing**  
**Oracle User Productivity Kit (UPK) Applications**

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>UPK</b>				
Oracle Tutor	570	125.40	Application User	50
Oracle User Productivity Kit (UPK)	17,500	3,850.00	UPK Developer	
Oracle User Productivity Kit (UPK)	60	13.20	UPK User	50
Oracle User Productivity Kit (UPK)	30	6.60	UPK Employee	500
Oracle User Productivity Kit Professional	25,000	5,500.00	UPK Developer	
Oracle User Productivity Kit Professional	80	17.60	UPK User	50
Oracle User Productivity Kit Professional	40	8.80	UPK Employee	500
<b>UPK Content Materials for CRM</b>				
Siebel User Productivity Fundamentals for Siebel CRM Base				
<i>(up to 4K employees and/or \$1 billion in revenue)</i>	8,800	1,936.00	UPK Module	
<i>(over 4K employees and/or \$1 billion in revenue)</i>	17,600	3,872.00	UPK Module	
Siebel User Productivity Kit for Siebel Customer Data Integration				
<i>(up to 4K employees and/or \$1 billion in revenue)</i>	8,800	1,936.00	UPK Module	
<i>(over 4K employees and/or \$1 billion in revenue)</i>	17,600	3,872.00	UPK Module	
Siebel User Productivity Kit for Siebel Customer Order Management				
<i>(up to 4K employees and/or \$1 billion in revenue)</i>	17,500	3,850.00	UPK Module	
<i>(over 4K employees and/or \$1 billion in revenue)</i>	35,000	7,700.00	UPK Module	
Siebel User Productivity Kit for Siebel Loyalty				
<i>(up to 4K employees and/or \$1 billion in revenue)</i>	8,800	1,936.00	UPK Module	
<i>(over 4K employees and/or \$1 billion in revenue)</i>	17,600	3,872.00	UPK Module	
Siebel User Productivity Kit for Siebel Marketing				
<i>(up to 4K employees and/or \$1 billion in revenue)</i>	8,800	1,936.00	UPK Module	
<i>(over 4K employees and/or \$1 billion in revenue)</i>	17,600	3,872.00	UPK Module	
Siebel User Productivity Kit for Siebel Sales				
<i>(up to 4K employees and/or \$1 billion in revenue)</i>	17,500	3,850.00	UPK Module	
<i>(over 4K employees and/or \$1 billion in revenue)</i>	35,000	7,700.00	UPK Module	
Siebel User Productivity Kit for Siebel Service				
<i>(up to 4K employees and/or \$1 billion in revenue)</i>	8,800	1,936.00	UPK Module	
<i>(over 4K employees and/or \$1 billion in revenue)</i>	17,600	3,872.00	UPK Module	
Siebel User Productivity Kit for Siebel Territory Management				
<i>(up to 4K employees and/or \$1 billion in revenue)</i>	8,800	1,936.00	UPK Module	
<i>(over 4K employees and/or \$1 billion in revenue)</i>	17,600	3,872.00	UPK Module	

### Siebel CRM, Enterprise Edition Applications Pricing

#### Oracle Master Data Management Applications

Licensing Customer Hub provides rights to use Oracle Customer Data Hub (CDH) and/or Siebel Universal Customer Master (UCM). If running both, licenses for the sum total of item records managed across the 2 products must be purchased. Licensing Product Hub provides rights to use Product Information Master (PIM) Data Hub and/or Universal Product Master (UPM). Licensing MDM using the Record metric or Enterprise metric provides the rights for unlimited read-only access for MDM data through the licensed hub.

	License Price	Software Update License & Support	Licensing Metric	Minimum
<b>Master Data Management - Customer Hub for B2B</b>				
Oracle Customer Hub B2B	9	1.98	Record	50,000
Oracle Customer Hub Add-on B2B	4.50	0.9900	Record	50,000
<b>Customer Hub &amp; Customer Hub Add-on options</b>				
option: Oracle Activity Hub B2B	3.20	0.7000	Record	50,000
option: Oracle Field Service Hub B2B	3.20	0.7000	Record	50,000
option: Oracle Marketing Hub B2B	3.20	0.7000	Record	50,000
option: Oracle Sales Hub B2B	3.20	0.7000	Record	50,000
option: Oracle Service Hub B2B	3.20	0.7000	Record	50,000
<b>Master Data Management - Customer Hub for B2C</b>				
Oracle Customer Hub B2C	0.4600	0.1000	Record	1,000,000
Oracle Customer Hub Add-on B2C	0.2300	0.0500	Record	1,000,000
<b>Customer Hub &amp; Customer Hub Add-on options</b>				
option: Oracle Activity Hub B2C	0.1600	0.0400	Record	1,000,000
option: Oracle Field Service Hub B2C	0.1600	0.0400	Record	1,000,000
option: Oracle Marketing Hub B2C	0.1600	0.0400	Record	1,000,000
option: Oracle Privacy Management Policy Hub B2C	0.3200	0.0700	Record	1,000,000
option: Oracle Sales Hub B2C	0.1600	0.0400	Record	1,000,000
option: Oracle Service Hub B2C	0.1600	0.0400	Record	1,000,000
<b>Master Data Management - Vertical Customer Hub</b>				
Oracle Automotive Captive Finance Customer Hub	1.60	0.3500	Record	1,000,000
Oracle Case Hub	0.3700	0.0800	Record	1,000,000
Oracle Life Sciences Customer Hub	2.90	0.6400	Record	1,000,000
<b>Master Data Management - Product Information Management (PIM)</b>				
Oracle Product Hub	14	3.08	Record	20,000
Oracle Product Hub Add-on	7	1.54	Record	20,000
<b>Master Data Management - Administrative &amp; Development</b>				
Oracle Customer Hub Data Steward	5,795	1,274.90	Application User	
Oracle Product Hub Data Steward	5,795	1,274.90	Application User	20
<b>Master Data Management - Data Quality</b>				
Oracle Data Quality Cleansing Server	63,300	13,926.00	Processor	4
Oracle Data Quality Matching Server	125,000	27,500.00	Processor	4
Oracle Data Quality Parsing and Standardization Server	150,000	33,000.00	Processor	4
Oracle Data Quality Profiling Server	150,000	33,000.00	Processor	4
Oracle Product Data Quality Cleansing and Matching Server				

#### Recommended Siebel Options

The options listed below are suggested MDM options when running Siebel UCM and are listed here for reference only. Pricing for Data Quality is found in the "Siebel CRM General" section and pricing for Tools is found in the "Siebel CRM Tools and Servers" section of the Siebel price list.

Siebel Data Quality

Siebel Tools

Siebel Test Automation Interfaces

## DEFINITIONS

**Application User:** is defined as an individual authorized by you to use the applicable licensed application programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time. If you license the Oracle Self Service Work Request option in conjunction with Oracle Enterprise Asset Management, you are required to maintain licenses for the equivalent number of Application users licensed and you are granted unlimited access to initiate work requests, view work request status and view scheduled completion date for your entire employee population. For Order Management, application users are allowed to manually enter orders directly into the programs but any orders entered electronically from other sources must be licensed separately by Electronic Order Line.

**Application Instance:** is defined as each individual installation of an application (each an Application Instance) that you may integrate using the programs. Each program identified as a "2 Instance" program provides you the right to implement the particular program to integrate two Application Instances. Each program identified as an "Addnl Instance" program provides you the right to implement the particular program to integrate one additional Application Instance.

**Brand:** is defined as a named product offering that corresponds to a specific molecular entity, including multiple dosage forms and multiple strengths for the same molecular entity.

**Compensated Individual:** is defined as an individual whose compensation or compensation calculations are generated by the programs. The term Compensated Individual includes, but is not limited to, your employees, contractors, retirees, and any other Person.

**Contact Record:** is defined as each database record of an individual contact that is stored in the Siebel Data Model

**Cost of Goods Sold:** is defined as the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue.

**Customer:** is defined as the customer entity specified on the ordering document. The programs may not be used or accessed for the business operations of any third party, including but not limited to your customers, partners, or your affiliates. There is no limitation on the number of physical servers on which such programs may be copied, installed and used.

**Customer Account:** is defined as each unique Customer Account, designated by a unique account number, for which the billing information is managed or displayed using the program, regardless of the number of individual account holders associated with such accounts.

**Customer Record:** is defined as each unique Customer Record (including contact records, prospect records and records in external data sources) that you may access using the program.

**Computer:** is defined as the computer on which the programs are installed. A Computer license allows you to use the licensed program on a single specified computer.

**Electronic Order Line:** is defined as the total number of distinct electronic order lines entered electronically into the Oracle Order Management application from any source (not manually entered by licensed Order Management Users, Professional Users 2003, or Professional Users 2003 External) during a 12 month period. This includes order lines originating as external EDI/XML transactions and/or sourced from other Oracle and non-Oracle applications. You may not exceed the licensed number of order lines during any 12 month period.

**Employee:** is defined as all of your full-time, part-time, temporary employees and all of your agents, contractors and consultants. The quantity of the licenses required is determined by the number of Employees and not the actual number of users. In addition, if you elect to outsource any business function(s) to another company, all of the company's full-time, part-time, temporary employees and agents, contractors and consultants that are providing the outsourcing services for you must be counted for the purposes of determining the number of Employees.

**Expense Report:** is defined as the total number of expense reports processed by the iExpenses during a 12 month period. You may not exceed the licensed number of expense reports during any 12 month period.

**Guest Room:** is defined as the number of guest rooms managed by the program.

**Hosted Named User:** is defined as an individual authorized by you to access the hosted service, regardless of whether the individual is actively accessing the hosted service at any given time.

**Invoice Line:** is defined as the total number of invoice line items processed by the program during a 12 month period. You may not exceed the licensed number of Invoice Lines during any 12 month period unless you acquire additional Invoice Line licenses from us.

**Member Record:** is defined as each unique customer loyalty program Member Record managed by the program. 100k Member Records shall mean one hundred thousand Member Records.

**Named User Plus:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. A non human operated device will be counted as a named user plus in addition to all individuals authorized to use the programs, if such devices can access the programs.

If multiplexing hardware or software (e.g., a TP monitor or a web server product) is used, this number must be measured at the multiplexing front end. Automated batching of data from computer to computer is permitted. You are responsible for ensuring that the named user plus per processor minimums are maintained for the programs contained in the user minimum table in the licensing rules section; the minimums table provides for the minimum number of named users plus required and all actual users must be licensed.

For the purposes of the following programs: Configuration Management Pack for Non-Oracle Systems, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non Oracle Databases, System Monitoring Plug-in for Non Oracle Middleware, Diagnostics Pack for Non-Oracle Middleware, and Provisioning Pack, only the users of the third party program that is being managed/monitored are counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, and Application Management Pack for PeopleSoft all users of the middleware and/or database software that support the respective application program are counted for the purpose of determining the number of licenses required.

**Partner Organization:** is defined as an external third party business entity that provides value-added services in marketing and selling your products. Depending upon the type of industry, partner organizations play different roles and are recognized by different names such as reseller, distributor, agent, dealer or broker.

**Physical Server:** is defined as each physical server on which the programs are installed.

**Processor:** shall be defined as all processors where the Oracle programs are installed and/or running. Programs licensed on a processor basis may be accessed by your internal users (including agents and contractors) and by your third party users. The number of required licenses shall be determined by multiplying the total number of cores of the processor by a core processor licensing factor specified on the Oracle Processor Core Factor Table, which can be accessed at <http://oracle.com/contracts>.

All cores on all multicore chips for each licensed program are to be aggregated before multiplying by the appropriate core processor licensing factor and all fractions of a number are to be rounded up to the next whole number. When licensing Oracle programs with Standard Edition One or Standard Edition in the product name, a processor is counted equivalent to an occupied socket; however, in the case of multi-chip modules, each chip in the multi-chip module is counted as one occupied socket.

For example, a multicore chip based server with an Oracle Processor Core Factor of 0.25 installed and/or running the program (other than Standard Edition One programs or Standard Edition programs) on 6 cores would require 2 processor licenses (6 multiplied by a core processor licensing factor of .25 equals 1.50, which is then rounded up to the next whole number, which is 2). As another example, a multicore server for a hardware platform not specified in the Oracle Processor Core Factor Table installed and/or running the program on 10 cores would require 10 processor licenses (10 multiplied by a core processor licensing factor of 1.0 for 'All other multicore chips' equals 10).

For the purposes of the following program: Healthcare Transaction Base, only the processors on which Internet Application Server Enterprise Edition and Healthcare Transaction Base programs are installed and/or running must be counted for the purpose of determining the number of licenses required.



For the purposes of the following programs: iSupport, iStore and Configurator, only the processors on which Internet Application Server (Standard Edition and/or Enterprise Edition) and the licensed program (e.g., iSupport, iStore and/or Configurator) are running must be counted for the purpose of determining the number of licenses required for the licensed program; under these licenses you may also install and/or run the licensed program on the processors where a licensed Oracle Database (Standard Edition and/or Enterprise Edition) is installed and/or running.

For the purposes of the following programs: Configuration Management Pack for Non-Oracle Systems, Configuration Management Pack for Applications, System Monitoring Plug-in for Hosts, System Monitoring Plug-in for Non Oracle Databases, System Monitoring Plug-in for Non Oracle Middleware, Diagnostics Pack for Non-Oracle Middleware, Management Pack for WebCenter Suite, Management Pack for IBM WebSphere Portal, and Provisioning Pack, only the processors on which the program that is being managed/monitored are running are counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Application Management Pack for Oracle E-Business Suite, Application Change Management Pack for Oracle E-Business Suite, Application Management Pack for Siebel, and Application Management Pack for PeopleSoft, all processors on which the middleware and/or database software that support the respective application program are running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following programs: Data Integrator Enterprise Edition, Data Integrator and Application Adapter for Data Integration, Informatica PowerCenter and PowerConnect Adapters, Application Adapters for Data Integration, and Application Adapter for Warehouse Builder for: PeopleSoft, Oracle E-Business Suite, Siebel, and SAP, only the processor(s) on which the target database is running must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: Audit Vault Collection Agent, only the processors of the database sources from which audit data is collected must be counted for the purpose of determining the number of licenses required.

For the purposes of the following program: In-Memory Database Cache, only the processors on which the Times Ten In-Memory Database component of the In-Memory Database Cache program is installed and/or running must be counted for the purpose of determining the number of licenses required.

**Record:** For Customer Hub B2B, record is defined as the number of unique customer database records stored in the Customer Hub B2B application. A customer database record is a unique business entity or company record which is stored as an account for the Universal Customer Master product or an organization for the Customer Data Hub product.

For Customer Hub B2C, record is defined as the number of unique customer database records stored in the Customer Hub B2C application. A customer database record is a unique consumer (i.e. physical person) record which is stored as a contact for the Universal Customer Master product or as a person for the Customer Data Hub product.

For Product Hub, record is defined as the number of unique product database records stored in the Product Hub application. A product database record is a unique product component or SKU stored in the MTL\_SYSTEM\_ITEMS table with an active or inactive status and does not include any instance items (i.e. \*-star items) or organization assignments of the same item.

The Customer Hub B2B is a bundle that includes two components, Siebel Universal Customer Master B2B and Oracle Customer Data Hub. For the purposes of the Customer Hub B2B application, record is defined as the total number of unique customer database records stored in the Customer Hub B2B application (i.e., stored in a component of Customer Hub B2B). A customer database record is a unique business entity or company record which is stored as an account for the Siebel Universal Customer Master B2B product or as an organization for the Oracle Customer Data Hub product.

The Customer Hub B2C is a bundle that includes two components, Siebel Universal Customer Master B2C and Oracle Customer Data Hub. For the purposes of the Customer Hub B2C application, record is defined as the total number of unique customer database records stored in the Customer Hub B2C application (i.e., stored in a component of Customer Hub B2C). A customer database record is a unique consumer (i.e., physical person) record which is stored as a contact for the Siebel Universal Customer Master product or as a person for the Oracle Customer Data Hub product.

The Product Hub is a bundle that includes two components, Siebel Universal Product Master and Oracle Product Information Management Data Hub. For the purposes of the Product Hub application, record is defined as the total number of unique product database records stored in the Product Hub application (i.e., stored in a component of Product Hub). A product database record is a unique product component or SKU stored in the MTL\_SYSTEM\_ITEMS table with an active or inactive status and does not include any instance items (i.e. \*-star items) or organization assignments of the same item.

For the purposes of the Case Hub program a record is defined as the total number of unique case database records that may be stored in the Case Hub application.. A case database record is a unique request or issue requiring investigation or service stored in S\_CASE table with an active or inactive status.

For all programs licensed as record, please see the application licensing prerequisites as specified in the Applications Licensing Table which may be accessed at <http://oracle.com/contracts> for the grant and restrictions of the underlying Oracle technology.

**Registered User:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. Registered Users shall be only your business partners and/or customers and shall not be your employees.

**Retail Register** - is defined as any device designed to record any part of a sales transaction.

**Telephone Number:** is defined as each unique telephone number for which the billing information is managed or displayed using the program, regardless of the number of individual account holders associated with such telephone numbers.

**1K Transactions:** is defined as one thousand unique transactions processed through the program during a 12 month period. A unique transaction is defined as one of the following: inbound phone call, outbound phone call (direct dialed, preview dialed, predictive dialed, web call back), workgroup fax, workgroup email/voice mail, and chat session (inbound sessions / web collaboration with agents). **You may not exceed the licensed number of transactions during a 12 month period unless you acquire additional transaction licenses from Oracle.**

**\$M in Application Annual Revenue:** is defined as one million U.S. dollars excluding taxes processed through the licensed program. For Oracle Self-Service E-Billing products, the Annual Revenue is equivalent to the total invoiced amount for all company accounts that have at least one enrolled user per billing period.

**\$M Cost of Goods Sold:** is defined as one million U.S. dollars of the total cost of inventory that a company has sold during their fiscal year. If Cost of Goods Sold is unknown to you then Cost of Goods Sold shall be equal to 75% of total company revenue.

**\$M in Managed Assets:** is defined as one million U.S. dollars of the following total: (1) Book value of investment in capital leases, direct financing leases and other finance leases, including residuals, whether owned or managed for others, active on the program, plus (2) Book value of assets on operating leases, whether owned or managed for others, active on the program, plus (3) Book value of loans, notes, conditional sales contracts and other receivables, owned or managed for others, active on the program, plus (4) Book value of non earning assets, owned or managed for others, which were previously leased and active on the program, including assets from term terminated leases and repossessed assets, plus (5) Original cost of assets underlying leases and loans, originated and active on the program, then sold within the previous 12 months.

**100MB per month:** is defined as 100 megabytes of storage space used each month.

Your initial license to the **Siebel Reports** Program includes a maximum of two Application Users of **Siebel Report Designer** and two Application Users of **Siebel Report Designer Professional** at no additional charge, regardless of the number of Application Users of Siebel Reports you have licensed.

The **Siebel Marketing Server** program is licensed on a Computer basis together with the number of unique Customer Records that you may access using the program.

The users or processors of the **Siebel Web Channel** program may access a maximum of 15 Objects. An "Object" is defined as each data entity within the Business Object Layer of the programs that is defined in the Siebel Tools program.

**Siebel Branch Teller Services program, Siebel Internet Banking Services program, Siebel Retail Finance Foundation Services program and the Siebel Financial Transactions Workbench program**, you may use third party tools to (a) create materials or (b) modify the materials identified as Sample Screen Code and Process Templates in the program documentation, all in accordance with the program documentation, and provided that such materials or modified materials shall be used solely with your licensed use of such programs. You shall not limit in any way Oracle's right to develop, use, license, create derivative works of, or otherwise freely exploit the programs, ancillary programs, program documentation, or any other materials provided by Oracle, or to permit third parties to do so.

The **Siebel Pharma Marketing Server** is licensed on the basis of the number of unique Customer Records that you may access using the program together with the number of Brands that you may manage using the program.

The **Siebel Details** Program includes a license for 20 Concurrent Users that authorizes you to use the program on only one Physical Server for a maximum of 20 Concurrent Users at any given time.

The **Siebel Pricing Claims Server-Up to 20 Application Users** is licensed on a Physical Server basis with a limitation on the number of Application Users.

The **Siebel Master Data Application** programs (denoted by the word "Master" in the program name) are subject to the following additional terms: (a) you have no right to use the user interface of such programs except through the Customer Data Steward or Product Data Steward modules, and (b) you can use only those components of the Siebel Master Data application program that have been licensed by you.

The **Siebel Master Data Application** programs (denoted by the word "Master" in the program name) are licensed on the basis of the number of Contact Records that may be stored in the Master Data Application.

The **Siebel Universal Case Master** Applications are licensed based on the number of unique Case Records which you may store in the Siebel Universal Case Master.

**UPK Developer:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Developers may create, modify, view and interact with simulations and documentation.

**UPK Employee:** is defined as an active employee of yours. (note: The value of these applications is determined by the size of the active employee population and not the number of actual users. Therefore, all of your active employees must be included in your order when licensing these applications). UPK Employees may view and interact with simulations and documentation but may not create or modify simulations or documentation.

**UPK User:** is defined as an individual authorized by you to use the programs which are installed on a single server or multiple servers, regardless of whether the individual is actively using the programs at any given time. UPK Users may view and interact with simulations and documentation but may not create or modify simulations or documentation.

*For a complete list of products offered by Oracle Corporation, please visit the Oracle eDelivery site:*

<http://edelivery.oracle.com>

## ORACLE SUPPORT SERVICES

Oracle Support Services (OSS) offers the following programs: Software Update License & Support to provide customers with the right to Oracle product upgrades and 24x7 support of all Oracle products, and Oracle Advanced Customer Support for a menu of additional services designed to provide an enhanced level of support. Services may vary by country. For availability, contact your local Support Sales representative. For a complete description of Oracle Support Services programs, refer to the Sales Support website at <http://www.oracle.com/Support>

### **Software Update License & Support**

Software Updates License & Support provides customers with the right to product upgrades and 24x7 technical support, and is available for five years from the release date of the product. Product upgrades includes upgraded versions of software, maintenance releases and patches. Customers receive direct access Oracle experts for product-specific questions about installing and operating Oracle software. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests.

### **Support Renewals**

Prices shown on this price list are annual fees that apply to both perpetual and term licenses for first year support only. The price of a technical support renewal for Software Update License & Support is the technical support fees paid for the same licenses in the prior year, increased by the Inflationary Adjustment Rate (IAR). For licenses with an active Contractual Cap Rate (CCR), support is increased by the lower CCR or the IAR. In all cases, any valid technical support cap included in a license agreement or ordering document that governs the licenses, limits the renewal adjustment. For more information on renewal adjustments, contact your Support Sales

### **Advanced Customer Support**

Advanced Customer Support is designed to provide an enhanced level of support to Oracle customers. Advanced Customer Support delivers tailored, flexible support solutions built to meet the customers' specific business requirements. Advanced Customer Support customers have the flexibility to purchase standard or combine standard services with specific offerings to provide a full solution.

Contact your local Support Sales representative for Advanced Customer Support information and pricing.

### **Incident Server Support Packages**

Incident Server Support Packages provide incident-based web support for the following limited product sets:

Oracle Database Server Support Package (2,300 USA (Dollar) for 10 incidents on one server:

Oracle Database Enterprise Edition, Oracle Database Standard Edition, Standard Edition One, Partitioning, Real Application Clusters, Advanced Compression

Oracle Application Server Support Package (1,150 USA (Dollar) for 10 incidents on one server:

Internet Application Server Enterprise Edition, Internet Application Server Standard Edition, Internet Application Server Java Edition

With the purchase of Incident Server Support Packages, customers receive access to OracleMetaLink, which provides 24x7 web-based technical support, including web-based Technical Assistance Requests.

### **JDeveloper Support**

JDeveloper Support is a 24x7 support service that provides direct access to Oracle experts for product-specific questions about installing and operating Oracle JDeveloper. Web based support is provided via OracleMetaLink. Features of MetaLink include proactive notifications, customized home pages, technical libraries and forums, product life-cycle information, a bug database, and the ability to log technical assistance requests. JDeveloper Support is priced at 218.90 USA (Dollar) per Named User Plus per annum. Price applies to first year support only. JDeveloper Support is available only for the free version of JDeveloper downloaded from OTN after Jun 28, 2005. All standard Oracle support policies, as outlined in the Technical Support Policies, are applicable to JDeveloper purchased before this date

### **Customer Support Services Policies and Definitions**

The complete policy can be found in the Technical Support Policies at <http://www.oracle.com/support>

### **Extended Support**

Customers with current Software Updates, License & Support can support their product for a further 3 years, past the initial 5 years from the general availability date of the product, by purchasing Extended Support. Extended Support fees are applied to the desupported Oracle programs only. Extended Support fees consist of the prior year's fee for Software Updates & Support plus the applicable renewal adjustment, plus an additional fee based on the year. Additional fees are as follows:

Year 6 after product release: 10% of current year's Software Update License & Support

Year 7 after product release: 20% of current year's Software Update License & Support

Year 8 after product release: 20% of current year's Software Update License & Support

Extended Support offers the following:

Updates, fixes and security alerts

Tax, legal and regulatory updates

Upgrade scripts

Technical support

Major product and technology releases

### **Sustaining Support**

Sustaining Support offered in years 9 and beyond provides technical support—i.e., access to Oracle's online and call-center support—and rights to future products for as long the customer is purchasing support. Sustaining support is charged as per renewal pricing, found in the "Support Renewals" section above.

Sustaining Support provides:

Technical Support

Access to MetaLink/Customer Connection

Major product and technology releases

Pre-existing fixes

## ORACLE ON DEMAND

Oracle offers complete application, database, and hardware management services, which can help lower a customer's IT maintenance costs and increase support resolution time.

### **Administration Services**

Administration Services are system administration, application technology management and monitoring activities provided remotely by Oracle for licensed Oracle programs. Administration Services are contracted on yearly terms; the billing is annual in advance.

### **Computer and Administration Services**

Computer Services must be sold together with Administration Services. Computer and Administration Services are system administration, application technology management, and monitoring activities for licensed Oracle programs that are provided by Oracle from a data center hosting facility to which the customer has remote applications access. Computer and Administration Services are contracted on yearly terms; the billing is annual in advance.